

**AMENDED AGENDA**—Monday, November 18, 2024

**SUGGESTED MOTION: Move to amend the order of the agenda with the addition of item d.  
Authorize furniture purchase for the Cass Human Service Zone**

**CONSENT AGENDA**

d. Authorize furniture purchase for the Cass Human Service Zone



TO: Cass County Commission  
FROM: Gail Bollinger, CHSZ Director  
DATE: November 15, 2024  
RE: Authorization to Approve Purchase Agreement

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Commissioners,

The Cass Human Service Zone (CHSZ) has engaged Fluid Interiors to address specific needs related to replacing items in disrepair, including side chairs, multi-functional tables, task chairs, and durable furnishings for family visitation spaces within our Zone. These items are essential to ensure the safety and comfort of citizens served by CHSZ, as well as to support team members in delivering services effectively to those we serve.

Fluid Interiors, a certified vendor with Cass County, has prepared the attached bid, which complies with County Finance Department policies. Per policy, commission approval is required to proceed.

This purchase is within the Zone's current approved budget for the fiscal year.

### **SUGGESTED MOTION**

Authorize the Director of the Cass Human Service Zone to sign the agreement and proceed with the purchase of items detailed in the attached quotation, under account number 205-5010-401.74-02, for a total of \$37,106.37.

# FLUID

## Cass County Human Service Zone

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PRICE PROPOSAL

**Date: 11/13/2024**

Prepared For: Samantha Duitsman

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Quote Number: 1041-25788

Valid For 40 Days

Prepared by: Roger Christianson

Confidential

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### Project Scope

#### Bill To

Cass County Human Service Zone  
 County Annex(Social Services)  
 1010 2nd Ave S, #2  
 Fargo, ND 58103

#### Install To

Cass County Human Service Zone  
 County Annex(Social Services)  
 1010 2nd Ave S, #2  
 Fargo, ND 58103

#### Project Investment

Project Total	\$37,106.37
Tax (0%)	\$0.00
<b>Grand Total</b>	<b>\$37,106.37</b>

#### Payment Schedule

100% Due Net 10	<b>Net 10</b> \$37,106.37
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### Price Summary by Phase

Option	Phase / TAG	Price	Tax	Total
Cass County Human Service	Front Parenting Room	\$3,150.20	\$0.00	\$3,150.20
	Large Parenting Room	\$24,532.26	\$0.00	\$24,532.26
	L-2 Break Room	\$1,458.99	\$0.00	\$1,458.99
	L-4 Conference	\$6,332.41	\$0.00	\$6,332.41
	Freight	\$320.51	\$0.00	\$320.51
	Installation / Design / Services	\$1,312.00	\$0.00	\$1,312.00
		<b>\$37,106.37</b>	<b>\$0.00</b>	<b>\$37,106.37</b>
<b>Grand Total</b>		<b>\$37,106.37</b>	<b>\$0.00</b>	<b>\$37,106.37</b>

**BILL TO**

Cass County Human Service Zone  
 County Annex(Social Services)  
 1010 2nd Ave S, #2  
 Fargo, ND 58103

**INSTALL TO**

Cass County Human Service Zone  
 County Annex(Social Services)  
 1010 2nd Ave S, #2  
 Fargo, ND 58103

Salesperson  
 Roger Christianson

Payment Terms  
 Net 10

## Cass County Human Service

### Front Parenting Room

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
1	1.00	EA	E1716 / EV   Body Weight Activated Gliders - 22" Seat - 350 lb	\$1,568.72	\$1,568.72



OPTIONS

- B La-Z-Boy Fabric Price Grade B (Fabric Selections)  
(10) (Momentum) Endurance Epu Card - Beeline Epu (Grade B Fabric Patterns)
- (5) Forge (Beeline EPU Colors)
- F Fully Upholstered Arms (Std) (Arm Cap Option)
- ~ No Selection (Multi Cover Selection)
- ~ No Selection (CAL TB133 Selection)
- ~ No Selection (Moisture Barrier Selection)

2	1.00	EA	CP.AS3.SN2 / COMPOSIUM, CURVE SEATING, SETTEE 34H X 53W X 28D	\$1,581.48	\$1,581.48
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OPTIONS

- LS12 Wood Tapered Square (Foot Style)
- BS2 Round (Back Style)
- ~ No Seat Option (Seat Options)
- ~ No Moisture Barrier (Moisture Barrier)
- ~ No Cal 133 (CAL 133 Option)
- ~ No Power (Power Location)
- FCW4 Espresso (Finishes)
- USU Single Upholstered (Fabric Option)
- SV2 Integrated Valance (Valance Style)
- FG4 Fabric/Vinyl Grade 4 (Settee Single Upholstered)
- BEELINE EPU Beeline Epu Standard Color Selection (Fabric Grade 4 Selection)
- BE FR Beeline Epu Forge (Beeline EPU Color Selection)
- P1 Fully Assembled In Carton (Packaging)

### Large Parenting Room

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
3	1.00	EA	E1716 / EV   Body Weight Activated Gliders - 22" Seat - 350 lb	\$1,568.72	\$1,568.72







OPTIONS

- B La-Z-Boy Fabric Price Grade B (Fabric Selections)  
(10) (Momentum) Endurance Epu Card - Beeline Epu (Grade B Fabric Patterns)
- (5) Forge (Beeline EPU Colors)
- F Fully Upholstered Arms (Std) (Arm Cap Option)
- ~ No Selection (Multi Cover Selection)
- ~ No Selection (CAL TB133 Selection)
- ~ No Selection (Moisture Barrier Selection)



### Cass County Human Service

#### Large Parenting Room

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
4	15.00	EA	M600-2200-M / Improv,4Leg, Side chair, Uph Bk,Armless,Glides,Metallic trim, OPTIONS (MOMENTUM_ Momentum - Beeline Epu Grd C (Seat 1 Color) BEELINE_E) Forge Grd C (Seat 1 Color) AL-269 Metallic Silver Grd B (Frame Color) TR-LE Smoke Grd A (Trim Color) TR-E	\$353.84	\$5,307.60
					
5	15.00	EA	M600-2210-M / Improv,4Leg, Side chair, Uph Bk,Arm,Glides,Metallic trim, OPTIONS (MOMENTUM_ Momentum - Beeline Epu Grd C (Seat 1 Color) BEELINE_E) Forge Grd C (Seat 1 Color) AL-269 Metallic Silver Grd B (Frame Color) TR-LE Smoke Grd A (Trim Color) TR-E	\$370.93	\$5,563.95
					
6	1.00	EA	CP.AS3.SN2 / COMPOSIUM, CURVE SEATING, SETTEE 34H X 53W X 28D OPTIONS LS12 Wood Tapered Square (Foot Style) BS2 Round (Back Style) ~ No Seat Option (Seat Options) ~ No Moisture Barrier (Moisture Barrier) ~ No Cal 133 (CAL 133 Option) ~ No Power (Power Location) FCW4 Espresso (Finishes) USU Single Upholstered (Fabric Option) SV2 Integrated Valance (Valance Style) FG4 Fabric/Vinyl Grade 4 (Settee Single Upholstered) BEELINE EPU Beeline Epu Standard Color Selection (Fabric Grade 4 Selection) BE FR Beeline Epu Forge (Beeline EPU Color Selection) P1 Fully Assembled In Carton (Packaging)	\$1,581.48	\$1,581.48
					
7	5.00	EA	SCT-22-7115 / Very Task Chair,Fab Seat,Fab Bk,4D Arms,Plstc Bse Hd Ctrs,Bk Lk, W/Lum, OPTIONS (3A) Tellure Grd A (Seat 1 Color) 3A-18 Black Grd A (Seat 1 Color) (MS) Very Task Mesh Grd A (Back 1 Color (Inside)) MS-F Black Grd A (Back 1 Color (Inside)) (3A) Tellure Grd A (Back 2 Color (Outside)) 3A-18 Black Grd A (Back 2 Color (Outside)) TR-F Black Grd A (Trim Color) TR-F Black Grd A (Frame Color) TR-F Black Grd A (Base Color)	\$762.02	\$3,810.10
					

### Cass County Human Service


#### Large Parenting Room

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
8	1.00	EA	CP.AS3.SN3 / COMPOSIUM, CURVE SEATING, SOFA 34H X 75W X 28D	\$1,927.86	\$1,927.86
 <p>OPTIONS</p> <p>LS12 Wood Tapered Square (Foot Style)            BS2 Round (Back Style)            ~ No Seat Option (Seat Options)            ~ No Moisture Barrier (Moisture Barrier)            ~ No Cal 133 (CAL 133 Option)            ~ No Power (Power Location)            FCW4 Espresso (Finishes)            USU Single Upholstered (Fabric Option)            SV2 Integrated Valance (Valance Style)            FG4 Fabric/Vinyl Grade 4 (Sofa, Single Upholstered)            BEELINE EPU Beeline Epu Standard Color Selection (Fabric Grade 4 Selection)            BE FR Beeline Epu Forge (Beeline EPU Color Selection)            P1 Fully Assembled In Carton (Packaging)</p>					
9	5.00	EA	SFT-U0-7S01A5 / Fern,Task,Uph Seat,Mesh Back,4D Arm,No Lumbar,Pneu w/Back Stop,Adj Seat,Plastic Base,Hd Cst	\$954.51	\$4,772.55
 <p>OPTIONS</p> <p>(3A) Tellure Grd A (Seat 1 Color)            3A-18 Black Grd A (Seat 1 Color)            MB-CL Coal Grd A (Back 1 Color (Inside))            TR-F Black Grd A (Trim Color)            TR-TF Pitch (Textured) Grd A (Frame Color)</p>					

#### L-2 Break Room


LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
10	3.00	EA	TCRN-3636-LJSNXG2A / Jive,Tbl,Rd,Lam,36"x36",Eb3,Std,Co:none,X,Gld,20"h,Ptd	\$486.33	\$1,458.99
 <p>OPTIONS</p> <p>H-KN Grey Elm Grd B (Worktop Surface Color)            HP-KN Grey Elm Grd A (Worktop Edge Color-Users Edge)            TR-LE Metallic Silver Grd B (Base Color 1A)</p>					

#### L-4 Conference

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
11	3.00	EA	TARA-2460-LJSNCF4A / Planes,Table,Rt,Lam,24"x60",Eb3,Std,Co:None,Train,Gld - Flip,29"H,Ptd	\$939.95	\$2,819.85
 <p>OPTIONS</p> <p>H-KN Grey Elm Grd B (Worktop Surface Color)            HP-KN Grey Elm Grd A (Worktop Edge Color-Users Edge)            TR-LE Metallic Silver Grd B (Base Color 1A)            TR-LPL Light Platinum Grd A (Base Color 1B)</p>					

### Cass County Human Service

#### L-4 Conference

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
12	4.00	EA	50093 / Acen, Mesh Back Nesting Side Chair, with Arms - 3/ Carton	\$878.14	\$3,512.56
					
<b>OPTIONS</b> BLKP Black Frame/Black Plastic (Frame/Plastic) W47 Nylon Glides (Caster/Glide) MPI Pitch (Mesh Back) ~MOM Momentum (Fabric, Manufacturer) ~ENDURANCE Endurance Epu - Grade 3 (Fabric Pattern, Momentum) EPU Jetty (Fabric Color, Momentum Endurance EPU) 3078142					

#### Freight

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
13	1.00	EA	Freight / Surcharge / Tariff Fees	\$320.51	\$320.51

#### Installation / Design / Services

LINE #	QTY	UNIT	PART # / DESCRIPTION	PRICE EA	EXT PRICE
14	1.00	EA	Installation / Design / Services / Labor to receive, deliver, and install new furniture in the 4th floor Annex Building during normal business hours.	\$1,312.00	\$1,312.00

#### CUSTOMER SIGN OFF

Conference Room chair price subject to change if order is not placed before the end of the year of 2024.

Signed Quote/PO and Deposit required before order processing.

<b>subtotal</b>	\$37,106.37
<b>sales tax</b>	\$0.00
<b>total</b>	<b>\$37,106.37</b>

\_\_\_\_\_  
 Authorized Signature

\_\_\_\_\_  
 Accepted Date

\_\_\_\_\_  
 Print Name



Fluid Interiors  
 2828 13th Ave S  
 Fargo, ND 58103  
 Phone: (612) 746-8700  
<https://fluidinteriors.com/>



# DEPOSIT INVOICE

# 1041-25788-0

Due Upon Receipt  
 11/13/2024

**Bill To**

Cass County Human Service Zone  
 County Annex(Social Services)  
 1010 2nd Ave S, #2  
 Fargo, ND 58103

**Install To / End User**

Cass County Human Service Zone  
 County Annex(Social Services)  
 1010 2nd Ave S, #2  
 Fargo, ND 58103

PROJECT #	SALESPERSON	QUOTE NAME	PROJECT NAME
1041	Roger Christianson	Cass County Human Service	Cass County Human Service Furniture 4th, 3rd, and 2nd Floor

**Deposit Details Summarized by Phase**

Option	Phase	Price	Tax	Total	Deposit Amount
Cass County Human Service	Front Parenting Room	\$3,150.20	\$0.00	\$3,150.20	\$1,575.10
	Large Parenting Room	\$24,532.26	\$0.00	\$24,532.26	\$12,266.13
	L-2 Break Room	\$1,458.99	\$0.00	\$1,458.99	\$729.50
	L-4 Conference	\$6,332.41	\$0.00	\$6,332.41	\$3,166.21
	Freight	\$320.51	\$0.00	\$320.51	\$160.26
	Installation / Design / Services	\$1,312.00	\$0.00	\$1,312.00	\$656.00
<b>Total</b>		<b>\$37,106.37</b>	<b>\$0.00</b>	<b>\$37,106.37</b>	<b>\$18,553.19</b>

Please add 2.5% processing fee if paying with a credit card.

Call our accounting department @ 701-551-2994, reference your quote # when making credit card payment.

Order Total	\$37,106.37
Sales Tax	\$0.00
<b>Total</b>	<b>\$37,106.37</b>
<b>50% Deposit Due</b>	<b>\$18,553.19</b>