

# memo

To: Cass County  
From: Brian Zastoupil  
CC:  
Date: 5/11/2023  
Re: Purchase radios

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The attached quote is to purchase 3 radios for day to day operability with neighboring ND counties. (Rural fire/EMS)

Background. Cass County deployed 3 interoperability radio patches for public safety communications with 3 neighboring counties for the purpose of ensuring day to day radio communications with neighboring radio systems. (Barnes, Ransom, Traill) (NOTE: Richland Co radio patch also exists, but is NOT responsibility of Cass County)

As these counties migrate to SORN radio network, existing patch radios will need to be replaced to ensure seamless communications for Cass rural fire/EMS users.

Purchase these radios today accomplishes several key items

- Ensures Cass County's ability to leverage current contract pricing discounts as well as the SORN Radio Reimbursement Program (\$1500 per radio). SORN Radio program is currently scheduled to end May 2024
- Ensures Cass County has radio hardware on hand as counties migrate (Migration schedules vary greatly, dependent upon varying issues such as tower buildout schedule, county/radio user readiness etc)
- Mitigates current long shipping schedules from manufacturer (Currently 16 to 30+ weeks, depending upon model)

Noting the SORN reimbursement, this net hardware cost to Cass County will be **\$2818**.

- \$7318 contract cost for hardware- \$4500 reimbursement (received after proof of payment/submittal to State of ND) = \$2818 net hardware cost

Thanks for your consideration of this request. Thanks in advance.

SUGGESTED MOTION: Move to authorize the purchase of 3 radios from Motorola in the amount of \$7,318 with \$4,500 to be reimbursed by the State of North Dakota.



**Vendor information**

MOTOROLA SOLUTIONS, INC.  
13108 COLLECTIONS CENTER  
CHICAGO, IL 60693

**Purchase order**

Date  
Prepayment obligation  
NET 30 days

**PO-000044-1**

05/09/2023  
No

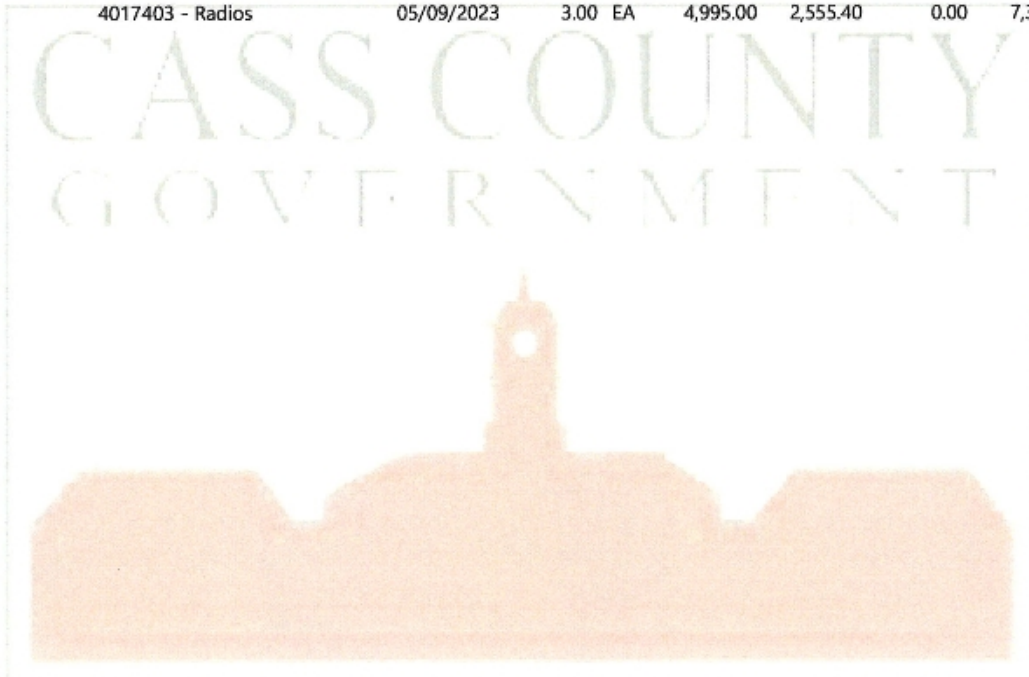
**Delivery address**

Cass County  
211 9th St S  
Fargo, ND 58103

**Attention information**

Delivery terms

Line number	Item number	Description	Delivery	Quantity	Unit	Unit price	Discount	Discount percent	Amount	Print code
1		4017403 - Radios	05/09/2023	3.00	EA	4,995.00	2,555.40	0.00	7,318.80	



211 9th St S  
Fargo, ND 58103

Telephone (701) 297-6000  
Fax  
Email address

Tax registration number  
Tax exempt number

Signature \_\_\_\_\_



**Quote Number: QUOTE-2153097**

**Billing Address:**

CASS COUNTY  
211 9TH ST S  
FARGO ND, 58103

**Quote Date:** 2023-05-04  
**Expiration Date:** 2023-07-03  
**Contract Name:** 20476 - SIRN 111

**Quote Created By:**

Trista Walla

tristaw@midstateswireless.com

**Customer:** CASS COUNTY

**Currency:** USD

**Terms and Conditions:** none

Line #	Item Number	Description	Quantity	Unit List Price	Ext. List Price	Discount %	Discount \$	Unit Sale Price	Ext. Sale Price	APC	Parametric Data
	APX™ 1500 Enhanced										
1	M36URS9PW1BN	APX1500 ENHANCED 7/800 MHZ MOBILE.	3	\$1,932.00	\$5,796.00	42.30%	\$817.20	\$1,114.80	\$3,344.40	0466	
1a	GA00318AC	ENH: 5 YEAR ESSENTIAL SVC.	3	\$360.00	\$1,080.00	100.00%	\$360.00	\$0.00	\$0.00	0185	
1b	G90AC	ADD: NO MICROPHONE NEEDED APX.	3	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0466	
1c	GA09008AA	ADD: GROUP SERVICES.	3	\$165.00	\$495.00	40.00%	\$66.00	\$99.00	\$297.00	0466	
1d	W665BF	ADD: BASE STATION OP APX.	3	\$77.00	\$231.00	40.00%	\$30.80	\$46.20	\$138.60	0466	
1e	G996AS	ENH: OVER THE AIR PROVISIONING.	3	\$110.00	\$330.00	40.00%	\$44.00	\$66.00	\$198.00	0466	
1f	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX.	3	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0466	
1g	G66BF	ADD: DASH MOUNT O2 APXM.	3	\$138.00	\$414.00	40.00%	\$55.20	\$82.80	\$248.40	0466	
1h	GA00580AA	ADD: TDMA OPERATION.	3	\$495.00	\$1,485.00	100.00%	\$495.00	\$0.00	\$0.00	0466	
1i	G142AD	ADD: NO SPEAKER APX.	3	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0466	
1j	GA00804AA	ADD: APX O2 CH (GREY).	3	\$541.00	\$1,623.00	40.00%	\$216.40	\$324.60	\$973.80	0466	
1k	G89AC	ADD: NO RF ANTENNA NEEDED.	3	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0466	
1l	GA01339AA	ENH: SW P25 TRUNKING.	3	\$1,177.00	\$3,531.00	40.00%	\$470.80	\$706.20	\$2,118.60	0466	
1m	G444AH	ADD: APX CONTROL HEAD SOFTWARE.	3	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0466	
1n	QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	3	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0466	

<b>Net Total</b>	<b>\$7,318.80</b>
<b>Estimated Tax</b>	<b>\$0.00</b>
<b>Estimated Freight</b>	<b>\$0.00</b>
<b>Grand Total</b>	<b>\$7,318.80</b>