



MEMO

TO: Cass County Commission
FROM: Bob Henderson, IT Director
DATE: April 11th, 2022
SUBJECT: Jail Polycom Replacement

Dear Commissioners,

Enclosed is a quote to replace the Jail Polycom unit used for Video Court.

Background: For years, the Jail has been successfully been using Polycom video conferencing to provide video court sessions for inmates. This allows them to meet with a judge on a secure channel without having to travel physically to different locations. As you can expect, with the combination of COVID and staffing issues, this has become a fantastic time saver.

The unit that has been serving the Jail was a Polycom HDX 6000, initially released in 2005 and installed in 2008. These units went end of life in 2016. We have had ongoing issues with the unit due to it's age for the past few years, but finally on April 6th, the unit no longer powered on correctly.

Due to **highly** impactful nature of this unit being down and unavailable for usage, I immediately worked with vendors to procure a replacement. After confirming with Robert Wilson and Brandy Madrigga on both it's time sensitive nature and the impact of not doing this, we moved ahead with ordering the unit. I was able to work with State of North Dakota on Friday and get the unit installed.

This is a non-budgeted request. After speaking with Captain Andrew Frobig on his, however, he confirmed he has budget available to purchase this unit and that it is critical to the smooth day to day operations at the jail.

SUGGESTED MOTION:

Approve purchase of a Polycom RealPresence 500 conference kit for usage at the Jail Video Court space.

Bob Henderson
Information Technology Department

QUOTE CONFIRMATION



DEAR BOB HENDERSON,


Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MRXF306	4/7/2022	MRXF306	7153840	\$8,745.49

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Poly RealPresence 500 Video Conferencing Kit Mfg. Part#: 7200-64250-001 UNSPSC: 45111902 Contract: National IPA Technology Solutions (2018011-01)	1	3299597	\$8,624.60	\$8,624.60

PURCHASER BILLING INFO	SUBTOTAL	AMOUNT
Billing Address: CASS COUNTY GOVERNMENT IT DEPT PO BOX 2806 FARGO, ND 58108-2806 Phone: (701) 241-5700 Payment Terms: VISA	SHIPPING	\$120.89
	SALES TAX	\$0.00
	GRAND TOTAL	\$8,745.49
	DELIVER TO Shipping Address: CASS COUNTY GOVERNMENT BOB HENDERSON 211 9TH ST S FARGO, ND 58103-1833 Shipping Method: DROP SHIP-NEXT DAY AIR	
Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515		

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	Michael Schlossberg (866) 224-6418 mikesch@cdwg.com
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LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$8,624.60	\$242.27/Month	\$8,624.60	\$276.76/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

- **Bundle Costs.** You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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