



**County  
Administrator**

Robert W. Wilson  
701-241-5770  
wilsonro@casscountynd.gov

**M E M O**

TO: Cass County Board of Commissioners  
FROM: Robert W. Wilson  
DATE: January 10, 2022  
SUBJECT: Purchase of Courthouse Window Replacement

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The 2022 budget includes \$500,000 to replace all of the windows in the Courthouse. Buildings and grounds received three quotes from Fargo Glass and Paint Co. The request is to purchase windows in the amount of \$423,870.

**SUGGESTED MOTION:**

**Authorize the chair to sign the purchase order and quote with Fargo Glass and Paint Co. for the purchase of new windows for the Courthouse in the amount of \$423,870.**

PO Box 2806  
211 Ninth Street South  
Fargo, North Dakota 58108

[www.casscountynd.gov](http://www.casscountynd.gov)

## Gartner, Gene

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**From:** Matt Spessard <msspassard@fargoglass.com>  
**Sent:** Monday, January 3, 2022 6:49 AM  
**To:** Gartner, Gene  
**Subject:** Updated Pricing for 2022 Window Replacement Project  
**Attachments:** 2022 Estimate Proposal CMI - Fargo Glass.pdf; 2022 Estimate Proposal YKK - Fargo Glass and Paint.pdf; 2022 Estimate Proposal Desco - Fargo Glass.pdf

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**CAUTION: EXTERNAL EMAIL**

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Good Morning Gene,

Sorry for the delay in getting pricing back to you. Please find the attached pricing for the following:

CMI – Good

Desco – Better

YKK – Best

I know since we have quoted these projects in June we have seen 3 glass price increases, 2 aluminum price increases, and a labor price increase. Those are the drivers in the increased prices. I didn't change any time estimates or mark ups on our end. Just rolled through with increases from the manufacturers.

Please let me know if you have any questions or need anything else.

Thank you,

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*Matt Spessard*

Assistant Contract Glass Manager

O: 701-235-4441 C: 701-730-6350

[msspassard@fargoglass.com](mailto:msspassard@fargoglass.com)

[www.fargoglass.com](http://www.fargoglass.com)



*Fargo Glass and Paint Co.*

An Employee Owned Company

*I think for the extra money we should consider using the YKK windows as this is a great opportunity to get the better quality window - as this is such a long term investment for Cass County. Thanks  
Gene*



# Fargo Glass and Paint Co.

A FRIENDLY HOUSE

ALL GLASS PRODUCTS – STOREFRONTS, ALUMINUM ENTRANCES, ALUMINUM WINDOWS, MIRRORS, SUSPENDED CEILINGS, SUNROOMS, AUTOMATIC AND HANDICAPPED ACCESSIBLE ENTRANCES. HOLLOW METAL ENTRANCES, AND HARDWARE.

GENERAL OFFICE:  
FARGO, ND

PHONE (701) 235-4441 – FAX (800) 251-4074  
1801 7<sup>th</sup> AVE North  
Fargo, NORTH DAKOTA 58102

WAREHOUSES:  
MINOT, ND  
BISMARCK, ND  
SIOUX FALLS, SD

January 3, 2022

To: Gene Gartner, Cass County Government

We propose to furnish and install the following described material for

Cass County Government Center, Fargo, ND

**Includes:** Remove and Dispose of Existing Windows  
Furnish & Install the Following:  
CMI – CTS – Thermal Storefront Windows  
All Windows to be Fixed Windows  
Dark Bronze Anodized Finish  
1” Clear Insulated Glass with Dual Low-E and Argon gas  
83 windows in each phase  
Flashings & Trims to Provide a complete installation and keep aesthetic appearance as close to the same as possible.  
Finish Caulking at the Aluminum Frames  
Lifts and Equipment to Complete Our Work  
Due to the extremely volatile market prices are good for 60 days  
Due to material and labor shortages in the US lead times are sometimes as long as 30 weeks. Install schedule will be predicated on material availability.

**Excluded:** Glass Films or Decals  
Structural Calculations  
Field testing, Final cleaning

Phase 1 North Wing..... \$205,195.00  
,  
Phase 2 South Wing.....\$205,195.00

**NOTES:** Should you accept this estimate yet use your own contract form, it is understood that we will incorporate and make a part thereof a true copy of this estimate and all of its conditions.  
Sales and/or Use Tax is included in this contract.  
NO FINAL WASHING OR CLEANING OF GLASS OR ALUMINUM.  
WE ARE NOT RESPONSIBLE FOR DAMAGE TO GLASS OR MATERIAL BY OTHER TRADES.  
NO CONSTRUCTION PROTECTION. NO TEMPORARY ENCLOSURES OR HEATING.  
CONTRACT GOOD FOR THIRTY (30) DAYS FROM DATE.  
ACCEPTANCE OF OFFER SUBJECT TO CREDIT APPROVAL.

**BREAKAGE:** Resulting from conditions beyond our control will be charged as extras.  
**FREIGHT:** F.O.B. shipping point, freight allowed.

Accepted \_\_\_\_\_, 20\_\_\_\_

FARGO GLASS & PAINT, CO.  
FARGO, BISMARCK & SIOUX FALLS

By \_\_\_\_\_

By Matt Spessard



# Fargo Glass and Paint Co.

A FRIENDLY HOUSE

ALL GLASS PRODUCTS – STOREFRONTS, ALUMINUM ENTRANCES, ALUMINUM WINDOWS, MIRRORS, SUSPENDED CEILINGS, SUNROOMS, AUTOMATIC AND HANDICAPPED ACCESSIBLE ENTRANCES. HOLLOW METAL ENTRANCES, AND HARDWARE.

PHONE (701) 235-4441 – FAX (800) 251-4074

1801 7<sup>th</sup> AVE North

Fargo, NORTH DAKOTA 58102

GENERAL OFFICE:  
FARGO, ND

WAREHOUSES:  
MINOT, ND  
BISMARCK, ND  
SIOUX FALLS, SD

January 3, 2022

To: Gene Gartner, Cass County Government

We propose to furnish and install the following described material for

Cass County Government Center, Fargo, ND

**Includes:**

- Remove and Dispose of Existing Windows
- Furnish & Install the Following:
  - Desco i65– Thermal Aluminum Windows
  - All Windows to be Fixed Windows
  - Dark Bronze Anodized Finish
  - 1” Clear Insulated Glass with Dual Low-E and Argon gas
  - 83 windows in each phase
  - Flashings & Trims to Provide a complete installation and keep aesthetic appearance as close to the same as possible.
  - Finish Caulking at the Aluminum Frames
  - Lifts and Equipment to Complete Our Work
- Due to the extremely volatile market prices are good for 60 days
- Due to material and labor shortages in the US lead times are sometimes as long as 30 weeks. Install schedule will be predicated on material availability.

**Excluded:**

- Glass Films or Decals
- Structural Calculations
- Field testing, Final cleaning

Phase 1 North Wing..... \$225,555.00

Phase 2 South Wing.....\$225,555.00

**NOTES:** Should you accept this estimate yet use your own contract form, it is understood that we will incorporate and make a part thereof a true copy of this estimate and all of its conditions.

Sales and/or Use Tax is included in this contract.

NO FINAL WASHING OR CLEANING OF GLASS OR ALUMINUM.

WE ARE NOT RESPONSIBLE FOR DAMAGE TO GLASS OR MATERIAL BY OTHER TRADES.

NO CONSTRUCTION PROTECTION, NO TEMPORARY ENCLOSURES OR HEATING.

CONTRACT GOOD FOR THIRTY (30) DAYS FROM DATE.

ACCEPTANCE OF OFFER SUBJECT TO CREDIT APPROVAL.

**BREAKAGE:** Resulting from conditions beyond our control will be charged as extras.

**FREIGHT:** F.O.B. shipping point, freight allowed.

Accepted \_\_\_\_\_, 20\_\_\_\_

FARGO GLASS & PAINT, CO.  
FARGO, BISMARCK & SIOUX FALLS

By \_\_\_\_\_

By Matt Spessard



# Fargo Glass and Paint Co.

A FRIENDLY HOUSE

ALL GLASS PRODUCTS – STOREFRONTS, ALUMINUM ENTRANCES, ALUMINUM WINDOWS, MIRRORS, SUSPENDED CEILINGS, SUNROOMS, AUTOMATIC AND HANDICAPPED ACCESSIBLE ENTRANCES. HOLLOW METAL ENTRANCES, AND HARDWARE.

GENERAL OFFICE:  
FARGO, ND

PHONE (701) 235-4441 – FAX (800) 251-4074  
1801 7<sup>th</sup> AVE North  
Fargo, NORTH DAKOTA 58102

WAREHOUSES:  
MINOT, ND  
BISMARCK, ND  
SIOUX FALLS, SD



January 3, 2022

To: Gene Gartner, Cass County Government

We propose to furnish and install the following described material for  
Cass County Government Center, Fargo, ND

**Includes:** Remove and Dispose of Existing Windows  
Furnish & Install the Following:  
YKK-ap YOW 350 XT – Thermal Aluminum Windows  
All Windows to be Fixed Windows  
Dark Bronze Anodized Finish  
1” Clear Insulated Glass with Dual Low-E and Argon gas  
83 windows in each phase  
Flashings & Trims to Provide a complete installation and keep aesthetic appearance as close to the same as possible.  
Finish Caulking at the Aluminum Frames  
Lifts and Equipment to Complete Our Work  
Due to the extremely volatile market prices are good for 90 days  
Due to material and labor shortages in the US, lead times are sometimes as long as 30 weeks. Install schedule will be predicated on material availability.

**Excluded:** Glass Films or Decals  
Structural Calculations  
Field testing, Final cleaning

Phase 1 North Wing..... \$211,935.00

Phase 2 South Wing.....\$211,935.00

**NOTES:** Should you accept this estimate yet use your own contract form, it is understood that we will incorporate and make a part thereof a true copy of this estimate and all of its conditions.

Sales and/or Use Tax is included in this contract.

NO FINAL WASHING OR CLEANING OF GLASS OR ALUMINUM.

WE ARE NOT RESPONSIBLE FOR DAMAGE TO GLASS OR MATERIAL BY OTHER TRADES.

NO CONSTRUCTION PROTECTION. NO TEMPORARY ENCLOSURES OR HEATING.

CONTRACT GOOD FOR THIRTY (30) DAYS FROM DATE.

ACCEPTANCE OF OFFER SUBJECT TO CREDIT APPROVAL.

**BREAKAGE:** Resulting from conditions beyond our control will be charged as extras.

**FREIGHT:** F.O.B. shipping point, freight allowed.

Accepted \_\_\_\_\_, 20\_\_\_\_

FARGO GLASS & PAINT, CO.  
FARGO, BISMARCK & SIOUX FALLS

By \_\_\_\_\_

By Matt Spessard



# PURCHASE ORDER

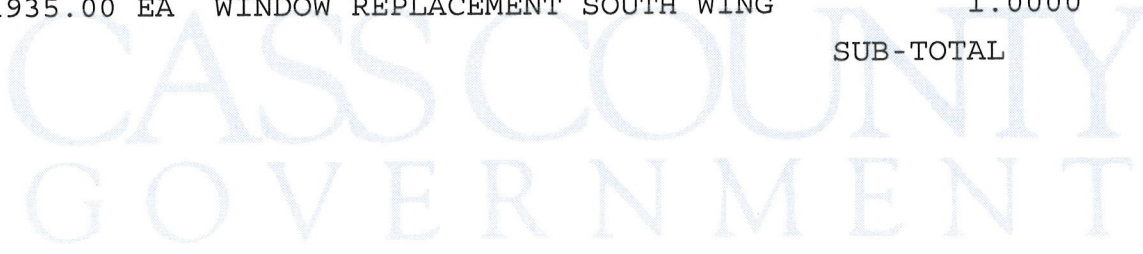
PAGE: 1  
149649  
P.O. NO.:  
DATE 01/07/22

N.D. Sales Tax Exempt No. E-3009

FARGO GLASS & PAINT CO  
1801 7TH AVE N  
PO BOX 3107  
FARGO, ND 58108-3107

SHIP TO: CASS COUNTY GOVERNMENT  
COUNTY AUDITOR  
211 9TH ST S  
FARGO, ND 58103

VENDOR NO.		390			
DELIVER BY	SHIP VIA	F.O.B.	TERMS		
01/07/22			NET		
CONFIRM BY		CONFIRM TO			
		HEINLE, SARAH J			
REQUISITIONED BY					
FREIGHT	CONTRACT NO.	ACCOUNT NO.	PROJECT		
		SEE BELOW			
REQ. NO.	REQ. DATE				
LINE NO.	QUANTITY	UOM	ITEM NO. AND DESCRIPTION	UNIT COST	EXTENDED COST
1	211935.00	EA	REPLACE WINDOWS	1.0000	211935.00
2	211935.00	EA	WINDOW REPLACEMENT SOUTH WING	1.0000	211935.00
SUB-TOTAL					423870.00
423870.00					



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\* CONTINUED \*  
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AUTHORIZED BY \_\_\_\_\_ COUNTY OFFICIAL



**County  
Administrator**

Robert W. Wilson  
701-241-5770  
wilsonro@casscountynd.gov

**M E M O**

TO: Cass County Board of Commissioners  
FROM: Robert W. Wilson  
DATE: January 10, 2022  
SUBJECT: Remodel of third floor bathrooms at the Courthouse

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The 2022 budget includes \$30,000 to remodel the third floor Rotunda bathrooms at the Courthouse. Buildings and grounds received a quote from Walz Enterprises in the amount of \$13,540.

**SUGGESTED MOTION:**

**Authorize the chair to sign the purchase order with Walz Enterprises for the purchase of third floor Rotunda bathroom remodel at the Courthouse in the amount of \$13,540.**

PO Box 2806  
211 Ninth Street South  
Fargo, North Dakota 58108

[www.casscountynd.gov](http://www.casscountynd.gov)

**Walz Enterprises**  
 2878 143 st. so.  
 Glyndon, MN 56547  
 701 388 4260  
 walzenterprises@outlook.com

# Estimate

**ADDRESS**

Cass County  
 County of Cass  
 211 9th St S  
 Fargo, ND 581031833 USA

**ESTIMATE # 1037**  
**DATE 01/07/2022**

ACTIVITY	QTY	RATE	AMOUNT
Third floor bathrooms. remodel / update. Mens and womens.			
<b>Labor</b>	60	45.00	2,700.00
Demo both bathrooms			
<b>Materials</b>	1	75.00	75.00
Blades and misc.			
<b>Labor</b>	36	45.00	1,620.00
Prep floors and walls			
<b>Materials</b>	1	275.00	275.00
Floor leveler, mud, primer, etc.			
<b>Labor</b>	32	45.00	1,440.00
Set floor tile Approx. 215 sq ft			
<b>Labor</b>	64	45.00	2,880.00
Set wall tile Approx. 468 sq ft			
<b>Materials</b>	1	0.00	0.00
Tile supplied by owner			
<b>Materials</b>	1	200.00	200.00
Thinset mortar			
<b>Labor</b>	32	45.00	1,440.00
Grout floors and walls			
<b>Materials</b>	1	0.00	0.00
Grout and trim supplied by owner			
<b>Labor</b>	24	45.00	1,080.00
Install new ceiling grid and tile Approx. 215 sq ft			
<b>Materials</b>	1	600.00	600.00
Grid pieces, wall angle and hangers			
<b>Materials</b>	1	0.00	0.00
Ceiling tile supplied by owner			
<b>Labor</b>	12	45.00	540.00
Install stall dividers			



ACTIVITY	QTY	RATE	AMOUNT
<b>Materials</b> Dividers supplied by owner	1	0.00	0.00
<b>Labor</b> Install sinks, shelves and mirrors	12	45.00	540.00
<b>Materials</b> Fasteners, brackets, glue, etc.	1	150.00	150.00
<b>Materials</b> Sinks and shelves supplied by owner. Reuse existing mirrors.	1	0.00	0.00
TOTAL			<b>\$13,540.00</b>

Accepted By

Accepted Date



# PURCHASE ORDER

PAGE: 1  
 149679  
 P.O. NO.:  
 DATE 01/11/22

N.D. Sales Tax Exempt No. E-3009

WALZ ENTERPRISES  
 2878 143RD ST S  
 GLYNDON, MN 56547

SHIP TO: CASS COUNTY GOVERNMENT  
 COUNTY AUDITOR  
 211 9TH ST S  
 FARGO, ND 58103

VENDOR NO.		11161			
DELIVER BY	SHIP VIA	F.O.B.	TERMS		
01/11/22			NET		
CONFIRM BY		CONFIRM TO			
		HEINLE, SARAH J			
		GERALD JENSON			
FREIGHT	CONTRACT NO.	ACCOUNT NO.	PROJECT		
		401-2105-481.72-01	WALZ		
			REQ. NO.		
			01/11/22		
REQ. DATE					
REQ. DATE					
LINE NO.	QUANTITY	UOM	ITEM NO. AND DESCRIPTION	UNIT COST	EXTENDED COST
1	13540.00	EA	3RD FLOOR TONTUNDA AREA BATHROOM REMODEL	1.0000	13540.00
SUB-TOTAL					13540.00
13540.00					

AUTHORIZED BY \_\_\_\_\_ COUNTY OFFICIAL