# PROPERTY TAX INCENTIVE APPLICATION FOR BELL BANK DOWNTOWN REDEVELOPMENT

(Tim Solberg)

# **SUGGESTED MOTION:**

Move to participate in the request for a Tax Increment Finance (TIF) District in the City of West Fargo submitted by Bell Bank Downtown Redevelopment to cover the privately installed public improvement costs (public parking) for up to a fifteen-year period.

OR

Move to **NOT** participate in the request for a Tax Increment Finance (TIF) District in the City of West Fargo submitted by Bell Bank Downtown Redevelopment to cover the privately installed public improvement costs (public parking) for up to a fifteen-year period.

# RECEIVED CASS COUNTY COMMISSION

APR 1 2020



March 31, 2020

- Certified Mail -

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Chad Peterson, Chairman Cass County Commission PO Box 2806 211 9th Street S Fargo, ND 58108

Chairman Peterson,

Pursuant to North Dakota Century Code 40-05-24 the City of West Fargo is notifying the Cass County Board of Commissioners of the consideration to establish a Tax Increment Financing (TIF) District. The proposal involves Lots 15-20 and a partial vacation of the alley of Block 26 of Sukuts 3<sup>rd</sup> Addition also known as 409 Sheyenne St, West Fargo ND.

The scope of the project includes the public installation of improvements involving the demolition of the existing Bell Bank structure to build a new mixed-use structure in place of the older building. The replacement building will be consistent with the recent development in the area and will include underground parking, one floor of retail space, an above-ground parking garage, and four floors of residential living spaces. The project will allow space for additional businesses and living which will help create density in the downtown area.

The TIF is proposed to be established to provide for tax increment exemptions to properties for the incremental increases in values to the affected properties for up to fifteen (15) years to cover the privately installed public improvement costs. An agreement between the City and Developer will be considered at the public hearing which defines the project scope. Further information on the project has been attached to this letter including the schedule proposed for the TIF District.

Please see the attached public hearing announcement and map for further details concerning this matter. If you have any additional questions, please contact me at 701-433-5301.

Sincerely,

Tina Fisk

City Administrator

# **DEVELOPMENT PLAN**

BELL BANK DOWNTOWN REDEVELOPMENT	TAX INCREMENT FINANCE DISTRICT			
409 Sheyenne St				
Lots 15-20 and Partial Vacation of Alley at Sukut's 3	<sup>rd</sup> Subdivision, City of West Fargo, North Dakota			
Applicant: EPIC Companies	Staff Contact: Planning; Finance; City			
Owner: State Bank of West Fargo	Administrator			
Economic Development Advisory Committee:	02-05-2020			
West Fargo Public School District:				
Cass County Board of Commissioners:				
Public Hearing:				
City Commission:				

### **PURPOSE:**

The applicant is proposing an infill project which would involve the demolition of the existing Bell Bank structure to build a new mixed-use structure in its place. The new building will be will include underground parking, one floor of retail space, three floors of parking, and two floors of residential apartments and two floors of residential condominiums. The taxable value of both the property and the building is projected to increase by about \$885,305. The true and full value of the property is projected to increase by about \$17,706,100.

STATEMENTS OF FACT:	
Land Use Classification:	G-4A: Core-Retrofit Growth Sector
Existing Land Use:	Light Commercial (Bank)
Existing Improvements:	Approximate 9,500 ft <sup>2</sup> owner occupied bank with approximately 31 improved surface parking spaces.
Identified Blight or Slum:	No
Relocation Requirements:	None
Current Zoning District(s):	DMU: Downtown Mixed Use
Zoning Overlay District(s):	None
Total area size:	45,000 ft <sup>2</sup>
Adjacent Zoning Districts:	North and West: DMU: Downtown Mixed Use District South and East: R-3: Multiple Family Dwelling District
Adjacent street(s):	4 <sup>th</sup> Ave W (Local); 5 <sup>th</sup> Ave W (Local); Sheyenne Street (Arterial)
Adjacent Bike/Pedestrian Facilities:	Sidewalks on all adjacent roadways
Available Parks/Trail Facilities:	POW/MIA Plaza is located across the street

# **DISCUSSION AND OBSERVATIONS:**

• The proposal will provide the City with a total of 321 public parking spaces in a parking garage to be housed on floors 2-4. The applicant is also proposing an additional 48 spaces below ground for their residential tenants which would not be tied to the parking garage. The applicant would propose to reserve floor 2 for tenants of the retail floor between the hours of 8am-5pm Monday-Friday, open to the public all other hours. Floors 3 and 4 would be open to the public at all times.

# **DEVELOPMENT PLAN**

- The project will hold approximately 24,394 ft<sup>2</sup> of leasable ground floor office/retail space.
- The project will include 52 2-story residential apartments and 21 residential condominiums on floors 5-8.
- Under the City's off-street parking and loading regulations staff has determined a maximum requirement of 166 spaces for the development, whereas the current proposal would provide for 369 spaces leaving for a minimum of 203 parking spaces available to the public through this project. Floors 3 and 4 which are intended to be open to the public 24/7 contain a total of 213 spaces. Using more aggressive models for parking demand as well as shared parking between users it is very likely that there will be more parking available to the public during most periods of the day.

# **PROJECT ELIGIBILITY FOR DEVELOPMENT:**

The project is located in a parcel that is zoned DMU: Downtown Mixed Use and is an urban renewal area in the City's General Plan for Urban Renewal and Urban Development. The project would advance the City's economic development goals by providing immediate economic growth and development and is consistent within the existing zoning district. Many of the objectives as described in the General Plan for Urban Renewal and Urban Development would be achieved through the project's implementation.

- 1. To Strengthen the economic well-being of the development and renewal areas and the City by Increasing industrial and retail activity, taxable values, and job opportunities.
- 2. Provide for parcels of sufficient size to permit and attract economic and sound new development.
- 3. To provide efficient use of underutilized land.
- 4. To assure development of high standards in site planning, use compatibility, buildings, and creation of an environment that will promote new development in areas.
- 5. To attract and retain businesses that pay favorable wages to the benefit of our citizens and to prevent overburdening to public and social service agencies
- 6. To attract and retain businesses that do not damage the physical environment for this is a social and economic burden to all.
- 7. To address the development imbalance between residential and nonresidential uses that exists in West Fargo by expanding and diversifying the tax base.
- 8. To spend public economic development dollars and resources wisely.
- To provide for adequate public infrastructure improvements such as sewer, water, storm sewer, pedestrian facilities and streets conforming to good design and coordinated to facilitate development or redevelopment.
- To provide for safe, efficient and attractive vehicular access to and circulation within the renewal and development areas.
- To promote development or redevelopment which will be consistent with the City's Comprehensive Plan and ordinances.

# **DEVELOPMENT PLAN**

# CONSISTENCY WITH COMPREHENSIVE PLAN AND OTHER APPLICABLE CITY PLANS AND ORDINANCES:

- Within the City's Comprehensive Plan, West Fargo 2.0, within the Big Ideas section of the plan to Establish Downtown as a Cultural Center for West Fargo are the following recommendations which align with the proposed project:
  - o Grow Business and Bring in New Investment:
    - The proposed project will increase existing retail space from 9,500 ft² to 24,394 ft² on this parcel.
    - The proposed project will provide for a minimum of an additional 203 parking space available to all visitors and businesses to downtown thereby increasing the development potential of all properties downtown.
  - Recruit Downtown Mixed-Use Residential.
  - o Attract Millennials and Active Empty Nesters to Downtown:
    - Providing additional options for rental housing as well as residential condominiums enhances the choices available for housing downtown.

# **FORMS OF ASSISTANCE:**

Public assistance for this project will is proposed to consist of a Tax Increment Financing district. Other forms of assistance are still under evaluation.

# **Breakdown of Public Participation:**

The public participation is proposed to purchase two (2) floors of the parking ramp for 24/7 free public parking. This will be approximately 200 spots that will allow current and future development in downtown West Fargo to have adequate parking. The proposed maximum length of the TIF is requested to be 15 years for one parcel pending approvals from all boards and commissions.

See attached table for further breakdown of financial model.

# **RECOMMENDATIONS:**

The proposed project will not cause any displacement of families. The proposed development plan conforms to the city's General Plan for Urban Renewal and Urban Development as well as the West Fargo Comprehensive Plan. Additionally, the proposed project would assist in the continued development of the downtown area while increasing both residential density as well as expanding the commercial tax base. It is recommended that the City approve the proposed application on the basis that it is consistent with City plans and ordinances with recommended conditions of approval as follows:

Recommendation to the Planning Department to amend 4-450: Off Street Parking and Loading Regulations for the Downtown Mixed Use District to reflect the presence of a public parking garage with excess capacity by exploring no minimum parking requirements and maximum allowable parking to increase taxable valuations on redevelopment in Downtown.

# **DEVELOPMENT PLAN**

# **ECONOMIC DEVELOPMENT ADVISORY COMMITTEE RECOMMENDATION:**

At their February 5, 2020 meeting, the Economic Development Advisory Committee met and is recommending approval of the application, subject to the recommended condition listed above.

If approved, the City is required per NDCC 40-05-24 to send a letter by certified mail to the President of the School District and Chairman of the Board of County Commissioners. Within 30 days from receipt of the letter, the School District and County must notify the City in writing whether they elect to participate in granting the tax incentive related to their portion of the tax levied on the property.

City staff intends to engage the West Fargo School District and Cass County to convene a meeting of staff and two board members from each entity to discuss the details of the proposed TIF project. Staff will also plan to attend each respective meeting to answer any additional question or address any concerns relayed by the City Commission.

City of West Fargo 3/23/2020

TIF Calculation - 2020-1 Deli DOWN TOWN TOWN	TIF Calculation - 2020-1	<b>Bell Down Town Towe</b>
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						Additional Value
Entity:	Mills: (2019)	<b>Existing Value:</b>	Taxes Collected:	New Value:	New Taxes Collected:	dedicated to TIF:
City	77.98	\$1,263,900	\$4,927.95	\$18,506,542	\$72,157.01	\$67,229.06
School	137.25	\$1,263,900	\$8,673.51	\$18,506,542	\$127,001.14	\$118,327.63
Park	27.06	\$1,263,900	\$1,710.06	\$18,506,542	\$25,039.35	\$23,329.29
County	52.31	\$1,263,900	\$3,305.73	\$18,506,542	\$48,403.86	\$45,098.13
State	1.00	\$1,263,900	\$63.20	\$18,506,542	\$925.33	\$862.13
Garrison	0.38	\$1,263,900	\$24.01	\$18,506,542	\$351.62	\$327.61
Water	4.11	\$1,263,900	\$259.73	\$18,506,542	\$3,803.09	\$3,543.36
Total:	300.09	\$1,263,900	\$18,964.19	\$18,506,542	\$249,913.27	\$230,949.08
Less City 3% Fee					3.00% :	\$ (6,928.47)
Less County 5% Discount					5.00%	\$ (11,547.45)
Net Available for TIF Project						\$212,473.16

			-
Project Support Max	Rate	4.00% \$2,362,	,359

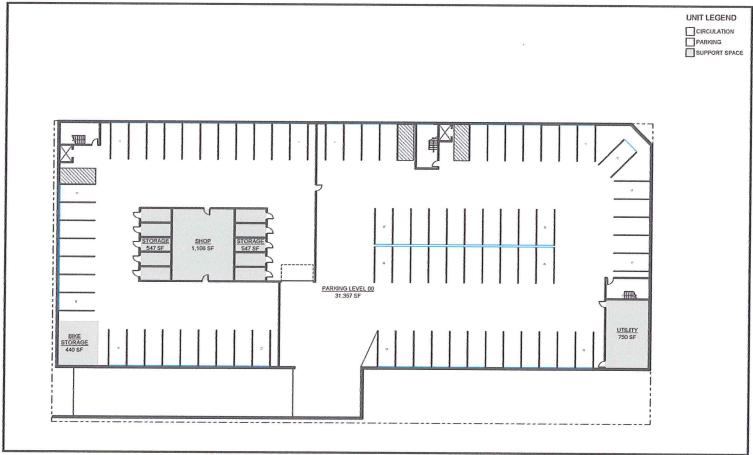
Name	PIN	4.5	Land		Building	188	Total	
Bell Bank parcel	02-2300-01110-000	\$	135,000.00	\$	1,128,900.00	\$	1,263,900	Valuation from City Property info for 2019 as of 1/8/2020
Total all parcels				-		\$	1,263,900	

TIF Financing Terms			
Term	15 15 15 15 15 15 15 15 15 15 15 15 15 1		
Rate	4.00%		
Bond Payment per Year	\$212,473.17		

Project Cost Schedule		Publ	ic Improvements, non-	taxable	Taxable Improvements	
Item	Description	Developer Paid	Paid by City	Paid by TIF funds	Developer Paid	
Use by residential apts and condo's	Basement				\$ 1,931,640	Per Todd B on 2/4/2020
Commerical - two units - Bell and						
leasable	Floor 1				\$ 2,592,600	Per Todd B on 2/4/2020
Public Parking Ramp-100 spots	Floor 2	\$ 2,448,000				Per Todd B on 2/4/2020
Public Parking Ramp-100 spots	Floor 3		\$ 2,533,641			Per Todd B on 2/4/2020
Public Parking Ramp-100 spots	Floor 4			\$ 2,362,359		Per Todd B on 2/4/2020
Floor #1 of two story apartments	Floor 5				\$ 2,411,331	Per Todd B on 2/4/2020
Floor #2 of two story apartments-26						
Total	Floor 6				\$ 2,411,331	Per Todd B on 2/4/2020
Floor #1 of condos - 11	Floor 7				\$ 4,579,820	Per Todd B on 2/4/2020
Floor #2 of condos - 11	Floor 8				\$ 4,579,820	Per Todd B on 2/4/2020
Totals		\$ 2,448,000	\$ 2,533,641	\$ 2,362,359	\$ 18,506,542	

Source of funds for Public Im	proveme	nts	
<b>Developer Contribution</b>	\$	2,448,000	
Direct City Contribution	\$	2,533,641	
TIF District Contribution	\$	2,362,359	
	\$	7,344,000	

Page 1 of 1 3/26/2020

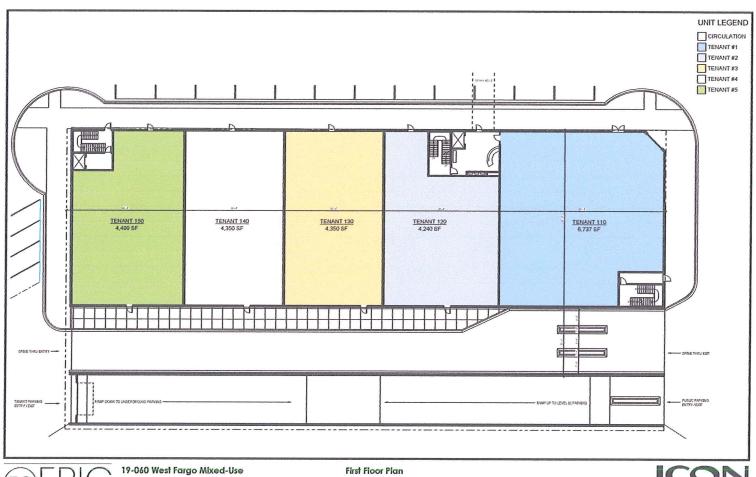




West Fargo, ND

Underground Parking

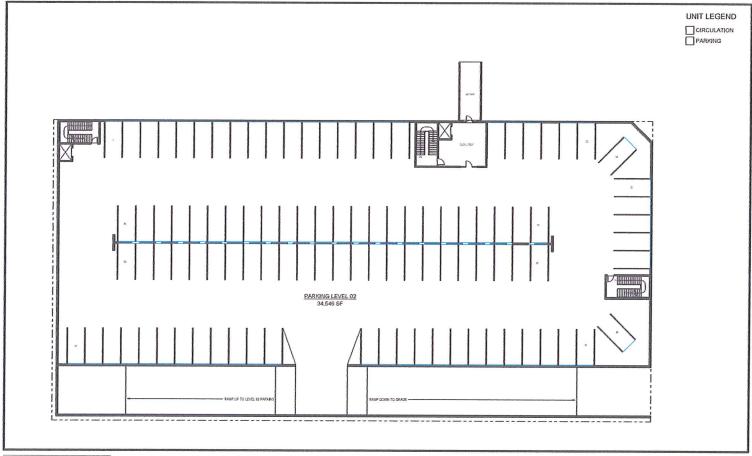






West Fargo, ND



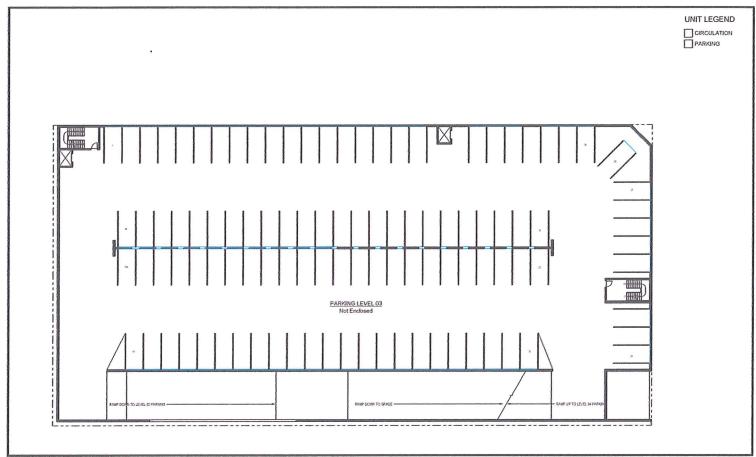




West Fargo, ND

Second Floor Plan



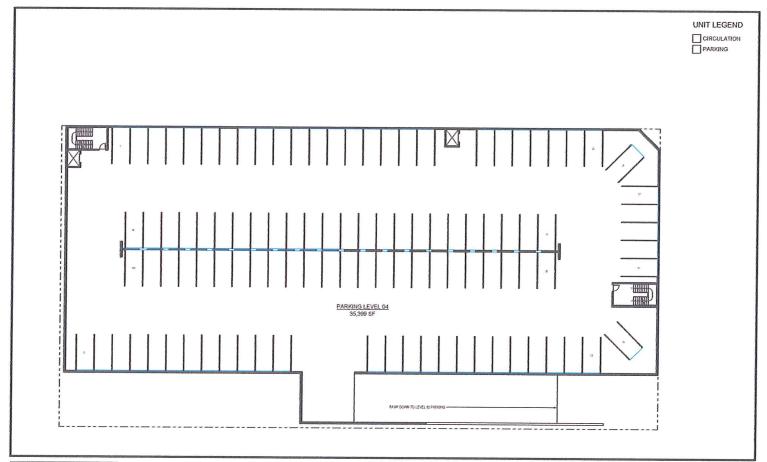




West Fargo, ND

Third Floor Plan



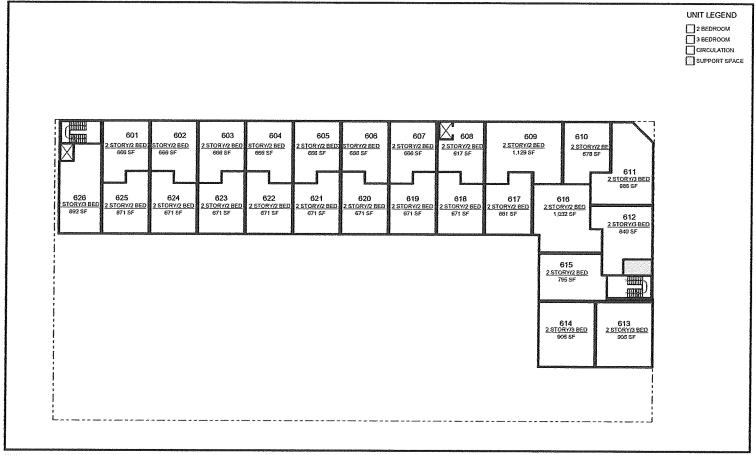




West Fargo, ND

Fourth Floor Plan



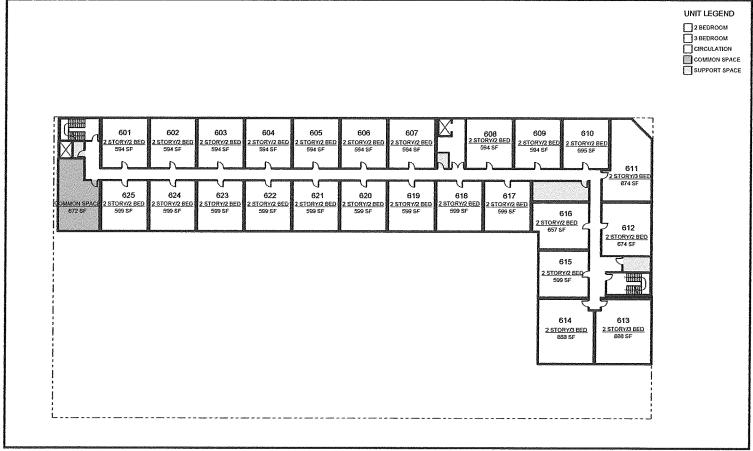




West Forgo, ND

Fifth Floor Plan



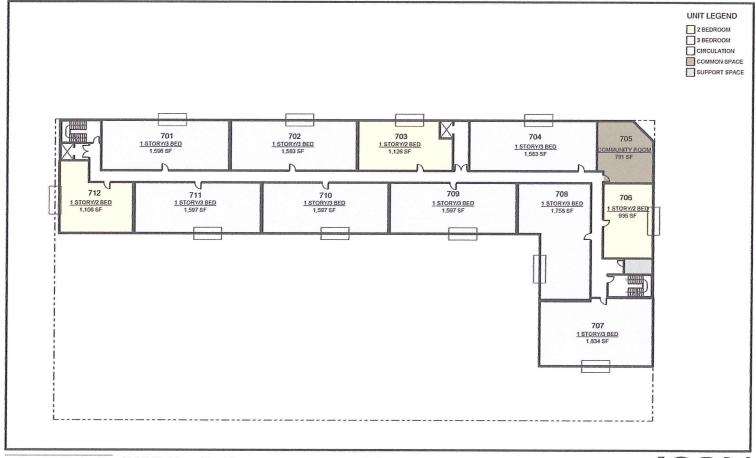




West Forgo, ND

-Use Sixth Floor Plan



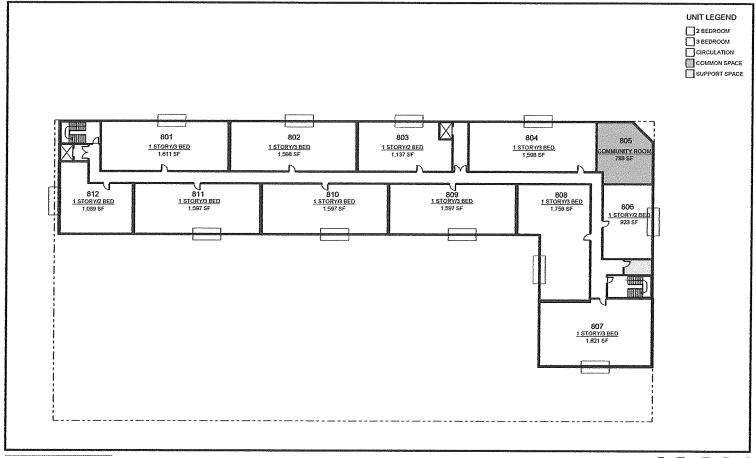




West Fargo, ND

Seventh Floor Plan







West Fargo, ND

Eighth Floor Plan



