INVESTIGATION OF ABATEMENT APPLICATION

ABATEMENT No: 4474 (Parcel 01-7340-00100-000 – DBA Gander Mountain)

I. Recommended Action

The Tax Director recommends reducing the 2017 value from \$7,446,000 to \$7,100,000.

II. Description

a. Background

- NDCC 57-23-04 allows property owners to appeal their assessment through the form of an abatement. Chad Zeznanski, Property Tax Consultant for Wipfli LLP has filed an abatement on the Gander Mountain Property owned by Store Master Funding VI, LLC, located at 2121 43rd St S. in Fargo, ND for the taxable year 2017.
- ii. The applicant is requesting a reduction in value from \$7,446,000 to \$5,700,000.
- iii. The applicant did not provide a recent sale price, original cost to build price, an appraiser's analysis, rental or income information.
- iv. Information provided by the applicant is included in **Addendum A**. It contains an array of sales as well as additional listings and sales taken from the LoopNet website. The array of sales contains inaccuracies in sales price and geographic data, as reported by the City of Fargo Assessment Department.
- v. A Developer's Agreement from July 26th, 2005 was reviewed, due to the property being constructed in a TIF (Tax Increment Financing) District. The findings prohibit the filing of an abatement during the lifespan of the TIF. See **Addendum B part 7**.
- vi. The city of Fargo Assessment office has presented a write-up and review of the abatement shown in **Addendum** C. The information provided from their office includes local comparable sales of properties they have determined similar to the subject. Also included, are the valuations of competing properties in Fargo to demonstrate assessment equity.
- vii. The Fargo City Commission approved a motion to reduce the value from \$7,446,000 to \$7,100,000 based on the supporting evidence provided by the Fargo Assessment Office.

b. Conclusion

- i. It is the Tax Director's opinion that Gander Mountain is assessed fairly with consideration to its location, age, and style when compared to other retail buildings as demonstrated by Fargo's list of comparable assessments in **Addendum C.**
- ii. It is the Tax Director's opinion that Gander Mountain is assessed appropriately within the commercial mass appraisal model developed by the City of Fargo for valuation of all commercial property based on location, age, condition, and type of building. See Addendum D Property Record Card.

III. Impact

- a. Any financial impact for the city, county, or other governing body should not be considered in the deliberation of the 2017 assessment of Gander Mountain, as the issue is whether the assessment is fair, equitable, and a reasonable estimate of the True and Full Value as defined in North Dakota Century Code (NDCC)
 - i. NDCC 57-02-01.15 "True and full value" means the value determined by considering the earning or productive capacity, if any, the market value, if any, and all other matters that affect the actual value of the property to be assessed...
 - ii. NDCC 57-02-11.1 All real property subject to taxation must be listed and assessed every year with reference to its value, on February first of that year.
- b. It is the Tax Director's position that granting the applicant's request would place the property at an assessment less than similar and larger competing retail properties in Fargo in 2017 on a per square foot basis.

IV. List of Attachments

- a. Addendum A Information provided by Gander Mountain's representative
- b. Addendum B Developer's Agreement
- c. Addendum C Information provided by City of Fargo Assessment Office
- d. Addendum D Property Record Card.

Dated this 30th day of August, 2018

Paul Fracassi

Director of Tax Equalization

1737--Notice of hearing (NDCC 57-23-05)

NOTICE OF HEARING ON TAX ABATEMENT

To: Chad Zeznanski, CGA, Director

Property Tax Consulting

WIPFLi

10000 Innovation Drive Suite 250

Milwaukee, WI 53226

Take notice that a hearing on your application for abatement or refund of taxes will be held by the Board of County Commissioners at its meeting room in the Courthouse in the City of Fargo, North Dakota, on the 17th day of September, 2018, beginning at 4:30 p.m. The abatement will be scheduled on the regular agenda for discussion.

Property described in application: 2121 43rd Street South, Fargo, North Dakota (Lot 1 Block 1 Liberty Square Addition)

Dated September 4, 2018.

Cass County, North Dakota

AFFIDAVIT OF MAILING

STATE OF NORTH DAKOTA

SS

COUNTY OF CASS

Michael Montplaisir, being duly sworn, deposes and says that he is above the age of eighteen years, and that on the 4th day of September, 2018, he deposited in a sealed envelope a true copy of the foregoing Notice in the post office in the City of Fargo, in the County of Cass, State of North Dakota, postage prepaid, directed to Chad Zeznanski, the applicant's representative above named at 10000 Innovation Drive, Suite 250, Milwaukee, WI 53226.

Subscribed and sworn to before me this 4th day of 4pt 2018.

Notary Public

My commission expires:

HEATHER WORDEN **Notary Public** State of North Dakota My Commission Expires July 16, 2022

Addendum A

Application For Abatement Or Refund Of Taxes North Dakota Century Code § 57-23-04

File with the County Auditor on or before November 1 of the year following the year in which the tax becomes delinquent.

State of North Dakot	a	Assessment Distric	6 - West Far	20
County of Cass		Property I.D. No.	01-7340-00100)-000
	ASTER FUNDING VI LLC		Telephone No.	
	rd Street South, Fargo, North I	Dakota		
	he property involved in this applicatio			
Lot 1 Block 1 *(05/25/04 SPL/FR 5200-01000	Liberty Square		
Total true and full va	ive of the property described			value of the property described 2017 should be:
	\$ 3,706,000		Land	\$ 3,700,000
	s 3,740,000		Improvemen	sts \$ 2,000,000
	s 7.446.000		Total	s_5,700,000
he difference of S 1	(1)			(2)
1. Agricultural 2. Residential o 3. Error in prop 4. Nonexisting o 5. Complainant 6. Duplicate ass 7. Property impl 8. Error in notin 9. Property qual the applicatio 10. Other (explain	property true and full value exceeds its as a commercial property's true and full value retry description, entering the description, improvement assessed or property is exempt from taxation. Attessment reverent was destroyed or damaged by fig payment of taxes, taxes erroneously painties for Homestead Credit (N.D.C.C. § 5 n.	ne exceeds the market value or extending the tax ach a copy of Application for l ire, flood, tornado, or other nai id i7-02-08.1) or Disabled Vetera	Property Tax Exemptitural disaster (see N.D. ns Credit (N.D.C.C. §	57-02-08.8). Attach a copy of
question #5. !. Purchase price of p	late to the market value of the residential property: \$ Not applicable Date Contract Tra	of purchase: Not applica	able	ultural property, go directly to
	property involved in the purchase price?			ole
	een offered for sale on the open market?	yes/no		
	ot applicable Terms of sale:Pu	rpose of appraisal: Not ar	nplicable	
. The property was i	yes/no			
	Not analizable	Market value estimate: \$_	Not applicable	
	e by whom? Not applicable mate of market value of the property invo	alved in this application is \$ 4	5 700 000	
	cultural productive value of this property			Not applicable
plicant asks that	ne total true and full value of the total true and full value of \$5,700,000.		bove for the yea	r 2017 be reduced to
praisal of the property.	, I consent to an inspection of the above- I understand the official will give me re Ities of N.D.C.C. § 12.1-11-02, which pon on is, to the best of my knowledge and b	asonable notification of the in-	spection. See N.D.C.	C. § 57-23-05.1.
tici, uiat uus appiicau	on io, to the best of my knowledge and b	· //	S Znen	5/21/2018
gnature of Preparer (if	other than applicant)	Date Signature of Appli	cant	Date

24775 (2-2016)

Recommendation of the Governing Body of the City or Township

Based upon an examination of the facts and the provisions of North Dakota Century Code § 57-23-04, we approve this application. The taxable aluation is reduced from \$ to \$ and the taxes are reduced accordingly. The taxes, if paid, will be refunded to the extent of \$ in full settlement of taxes for the ax year We reject this application in whole or in part for the following reason(s). Written explanation of the rationale for the decision must be trached	Recommendation of the governir	ng board of FARG	O CITY CO	ONAM	ssion		
Dated this OTH day of AUGUST 2018 Action by the Board of County Commissioners Application was	on <u>JULY</u> 30	,Z018_ the go	verning board of this mu	micipality,	after examination of this	application and the facts	, passed
Dated this OTH day of AUGUST 2018 Action by the Board of County Commissioners Application was	a resolution recommending to the	Board of County Com	missioners that the appli	cation be _	APPROVED	, IN PART	
Dated this DT day of AUGUST 2018 Cry Auditor or Township Clerk Action by the Board of County Commissioners Approves/Rejected by action of County Commissioners Based upon an examination of the facts and the provisions of North Dakota Century Code § 57-23-04, we approve this application. The taxable aduation is reduced from \$						16,000	
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Sat Reduction in Taxable Valuation County Auditor Date Por Abatement County Auditor Date						yes/no	
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May 30, 2018

Auditor

Michael Montplaisir, CPA 701-241-5601

Treasurer

Charlotte Sandvik 701-241-5611 Steve Sprague City of Fargo PO BOX 2083 Fargo, ND 58107-2083

Dear Mr. Sprague,

Enclosed is the application for abatement and settlement of taxes submitted by Store Master Funding VI LLC.

Please be reminded that Section 57-23-06 of the North Dakota Century Code states the following: "Within ten days after receiving an application for abatement, the city auditor or the township clerk shall give the applicant a notice of a hearing to be held before the governing body of the city or township, or such other committee as it may designate, in which the assessed property is located. Said hearing shall be set for no more than sixty days after the date of the notice of hearing. The applicant may waive, in writing, the hearing before such governing body or designated committee at any time before the hearing".

Please have your city commission make a recommendation on the back of the abatement, sign it, and return it to this office.

Sincerely,

Michael Montplaisir Cass County Auditor

Milal Matalinia

dkb

Enclosure

Box 2806 211 Ninth Street South Fargo, North Dakota 58103

Fax 701-241-5728

www.casscountynd.gov

Agent Authorization – Property Assessment

(Please print or type)

Part 1. Property Owner's Name		Spouse Name Date		Date
Store Master Funding VI, LLC		Feb		February 28, 108
Property Owner's Address (number and street)		Spouse Address (if different from texpayer) Telephon		Telephone Number - Daytime
8377 East Hartford Drive, Suite 100				()
City, State, and Zip Code	City, State, and Zip	o Code	E-mail Address	
Scottsdale, AZ 85255-5686				
Parcel number	Parcel Address			
01-7340-00100-000	2121 43rd Stre	et, Fargo, North Dakota		
Personal Property Account Name:				
Part 2 I hereby authorize the formatters concerning the p	ollowing individ	ual(s) to act as my a ed above.	agent to represent me in	property tax assessment
Name	Address			Telephone Number
Steve Traudt	10000 Innovation Drive, Suite 250, Milwaukee, WI 53226			(414) 431-9398
Chad Zeznanski	10000 Innovation Drive, Suite 250, Milwaukee, WI 53226		(414) 431-9315	
	()			()
I understand, agree and accept: The assessor's office may divide a limit of the authority are an accept. I will provide all information I limit property. Signing this document does no paying taxes, or penalties for a photocopy and/or faxed column of the signed by a corporate office execute this Agent Authoriza	vulge any information my permission have that will a controlled or relieve me or relieve to do sopy of this comper, partner, or	ion to accept a subp assist in the discussion f personal responsibles so, as provided unde poleted form has the s	on file concerning this properties on and resolution of any a lity for timely reporting char Wisconsin tax law. The authority as a signer of the taxpayer, I certify	operty on my behalf. assessment appeal of this anges to my property and ed original.
Part 4 Send notices and other w ▶ I understand, agree, and accept the Authorized Agent box is chagent, except as required by stawill be sent to only the property communications will be sent only Part 5 Signature	ot: necked, any no tute. If the pro owner. If no	otices and written co perty owner box is o box is checked or b ty owner.	hecked, any notices and	d written communications
Signature This authorization is no	ot valid unless si	Title	(s), corporate officer, partne	Date Proof iduciary.

Chad Zeznanski, CGA Director Property Tax Consulting direct 414.431.9315 cell 262.225.1784 czeznanski@wipfli.com



10000 Innovation Drive Suite 250 Milwaukee, WI 53226 fax 414.431.9303 www.wipfli.com

Neighborhood & Community Retail Comparable Sales & Listings 2121 43rd Street, Fargo North Dakota

Property Address	Property City	Property County	Property State	Sale Date	Sale Price	Bldg SF	Price Per SF	Land Area AC
4427 13th Ave S	Fargo	Jefferson	ND	5/30/2013	\$6,855,219	95,000	\$72.16	5.64
808-830 30th Ave S	Moorhead	Jefferson	MN	1/25/2016	\$4,250,000	67.136	\$63.30	6.28
2301 S University Dr (Part of Multi-Property	Fargo	Jefferson	ND	9/5/2014	\$4,963,098	105.156	\$47.20	11.71
300 2nd Ave NE (Part of Portfolio)	Jamestown	Shelby	ND	10/1/2015	\$4,674,207	103,169	\$45.31	2.34
421 Gateway Dr	East Grand Forks	Jefferson	MN	4/16/2018	\$1,820,000	41,454	\$43.90	3.64
1711 Center Ave W	Dilworth	Jefferson	MN	1/28/2016	\$4,500,000	120,000	\$37.50	14.50
1403 W Lincoln Ave	Fergus Falls	Jefferson	MN	Listing	\$2,850,000	83,776	\$34.02	7.18
1202 4th Ave S	Wahpeton	Jefferson	ND	Listing	\$1,200,000	41.529	\$28.90	1.63
2001 W Lincoln Ave (2 Properties)	Fergus Falls	Oldham	MN	Listing	\$5,500,000	216,500	\$25.40	55.47
2300 College Way	Fergus Falls	Jefferson	, MN	Listing	\$1,900,000	79,132	\$24.01	8.59
2800 S Columbia Rd	Grand Forks	Clark	ND	Listing	\$1,800,000	99,146	\$18.16	10.06
200 Paul Bunyan Dr	Bemidji	Floyd	MN	10/4/2017	\$795,000	49,850	\$15.95	3.28
2400 Highway 281 S	Jamestown	Clark	ND	7/15/2016	\$3,100,000	213,575	\$0.00	20.39
Average					\$3,400,579	101,186	\$35.06	11.59
					(Assessed :	2018)	
Subject	Louisville	Jefferson	KY		\$7,594,000	66,282	\$114.57	3.91
FMV	\$60.00	Per Sq. Ft. @	66,282 Sq. Ft	3,976,920				
Say				\$4,000,000			**	

Property Summary Report

2121 43rd St NW - Gander Mountain

Fargo, ND 58104





BUILDING

Type: Retail

Subtype: Freestanding

Tenancy: Single
Year Built: 2004

GLA: **66,282 SF**

Floors: 1

Typical Floor: 66,282 SF

Construction: Steel

LAND

Land Area: 7.09 AC

Parcel 01-7340-00100-000

EXPENSES PER SF

Taxes: \$1.70 (2017)

LEASING

Available Spaces: No Spaces Currently Available

SALE

Last Sale: Sold on Nov 20, 2013

TRAFFIC & FRONTAGE

Traffic Volume: 45,075 on I- 94 & 42nd St (2010)

44,333 on I-94 & 42nd St (2015)

Frontage: 525' on 43rd

Made with TrafficMetrix® Products

TRANSPORTATION

Parking: 324 Surface Spaces are available; Ratio of 4.89/1,000 SF

Airport: 15 minute drive to Hector International Airport

Walk Score ®: Car-Dependent (26)

Transit Score ®: Minimal Transit (24)

PROPERTY CONTACTS

True Owner: Store Capital Corporation Recorded Owner: Store Master Funding VIII LLC

Prior True Owner: Spirit Realty Capital

Property Summary Report

2121 43rd St NW - Gander Mountain

Fargo, ND 58104



MARKET CONDITIONS

Vacancy Rates	Current		YOY
Current Building	100%	A	100%
Market Overall	4.4%	A	0.9%
NNN Asking Rents Per SF	Current		YOY
Market Overall	\$15.08	*	-0.5%

Lease Availability Report

2121 43rd St NW - Gander Mountain

Fargo, ND 58104





BUILDING

Type: Retail
Subtype: Freestanding
Tenancy: Single

Year Built: 2004
GLA: 66,282 SF

Floors: 1

Typical Floor: 66,282 SF

AVAILABILITY

No Spaces Available

EXPENSES PER SF

Taxes: \$1.70 (2017)

SALE

Last Sale:

Sold on Nov 20, 2013

TRAFFIC & FRONTAGE

Traffic Volume: 45,075 on I- 94 & 42nd St (2010)

44,333 on I-94 & 42nd St (2015)

Frontage: 525' on 43rd

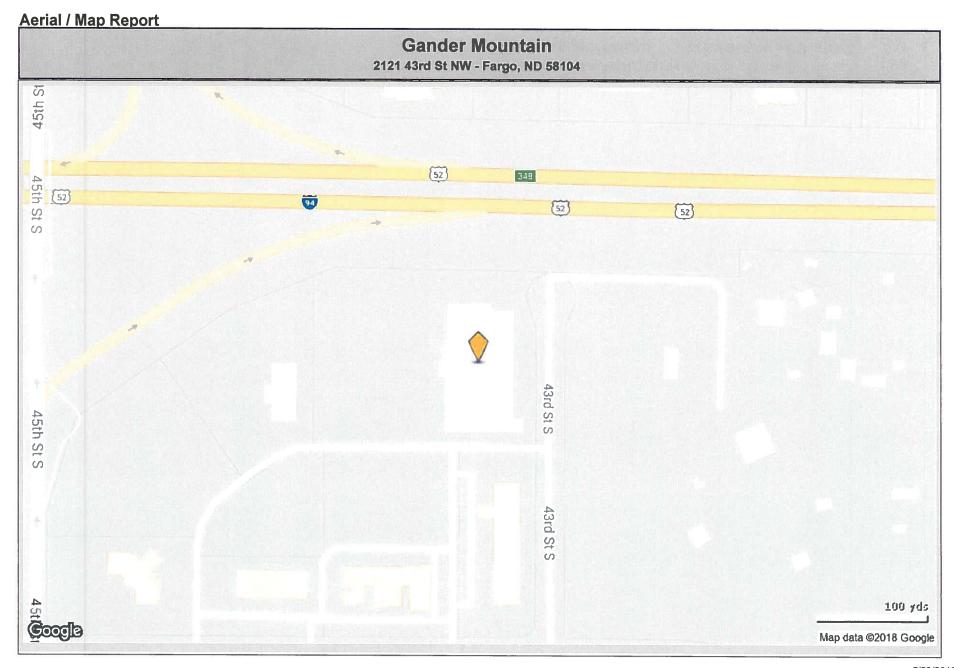
Made with TrafficMetrix® Products

TRANSPORTATION

Parking: 324 Surface Spaces are available; Ratio of 4.89/1,000 SF

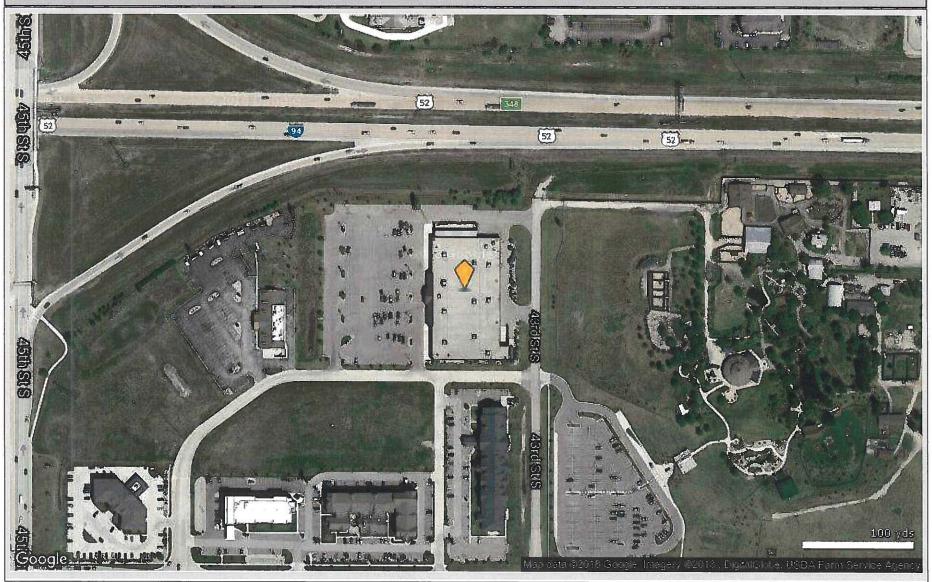
Airport: 15 minute drive to Hector International Airport

Walk Score ®: Car-Dependent (26)
Transit Score ®: Minimal Transit (24)



Gander Mountain

2121 43rd St NW - Fargo, ND 58104



2121 43rd St NW - Gander Mountain



300 2nd Ave NE - Jamestown Business Center SOLD Jamestown, ND 58401 1 Sale on 10/1/2015 for \$4,674,207 (\$45.31/SF) - Research Complete (Part of Portfolio) 103,169 SF Class C Office Building Built in 1976, Renov 2001 5th St NW 5th St NE 2nd 3rd 4th Ave NW 4th St NI 4th St NE Ave 61h 5th Ave M St NE Ave Jamestown Z 2nd St NW 1st St E 1st St W 6th 4th 2nd St SE 2nd St SW AVE £450 yds Map data @2018 Google 3rd St SW 3rd St SE **Buyer & Seller Contact Info** True Seller: **Investors Real Estate Trust**

Oaktree Capital Management LP True Buyer:

> 333 S Grand Ave Los Angeles, CA 90071 (213) 830-6300 Glenborough, LLC 66 Bovet Rd

San Mateo, CA 94402 (650) 343-9300

Buyer Type:

Investment Manager Developer/Owner-NTL

Buyer Broker:

No Buyer Broker on Deal

Seller Type: **Public REIT**

Listing Broker: **CBRE**

> (630) 573-7075 **Richard Frolik** (630) 573-7012 George Good (630) 573-7010 **CBRE** Steven Buss (612) 217-5150 **Blake Hastings** (952) 924-4600 **CBREIMEGA**

Nancy Johnson (402) 697-5828

Christian Williams

1400 31st Ave SW

Minot, ND 58701

(701) 837-4738

Transaction Details

ID: 3402313

Sale Date:

10/01/2015 (874 days on market)

98 days Escrow Length:

Sale Price: \$4,674,207-Allocated

Asking Price:

Price/SF: \$45.31

Price/AC Land Gross: \$1,997,524.36

Investment Sale Type:

Bldg Type: Office

Year Built/Age: Built in 1976, Renov 2001 Age: 39

RBA: 103.169 SF

2.34 AC (101,930 SF) Land Area:

300 2nd Ave NE - Jamestown Business Center

103.169 SF Class C Office Building Built in 1976, Renov 2001 (con't)

Percent Leased: 93.6%

Tenancy: Multi

Sale Conditions: Bulk/Portfolio Sale

Legal Desc: Block 1, Lot 2

Document No: 617773

Sale History:

Sold for \$4,200,000 (\$40.71/SF) on 4/29/2016

Portfolio sale of 22 properties sold for \$79,000,000 on 10/1/2015

Transaction Notes

Investors Real Estate Trust (IRET) announced on October 1, 2015 that they'd completed the retail of a 15-asset retail portfolio totaling 1,040,534 SF for \$79.0 million or \$75.92 per foot.

That announcement did not take into account two additional properties (included as 16 and 17 in property detail below) that the parties went into contract for but did not close because of environmental remediation (gas station). The complete deal was for the 17 properties for \$81.5 million. The cap rate is being databased at 8%, or about \$6.52 million in NOI. The cap rate should be viewed as a reasonable representation since various sources have a number which varies but proximates around this number, with reserves, TI allowance etc. making up for the difference. Interestingly, according to a IRET's 10K (for calendar year ending April 2015), NOI for their retail segment (which comprised 17 assets at time), was \$8.823 million.

The sale was the final piece in IRET shedding properties not related to a strategic refocus on multifamily and healthcare. The REIT had completed other portfolio sales this year office and industrial product. At the time of sale, the portfolio was approximately 80% occupied.

The buyer was a joint venture of Oaktree Capital Management, LP and Glenborough, LLC. The partnership liked the value-add opportunity given occupancy levels.

The complete list of properties are:

1. Chanhassen West Village 800-960 W. 78th Street, Chanhassen MN

;137,572 SF

- 2. Maplewood Square 4050 Highway 52 North, Rochester MN; 118,398 SF
- 3. Westgate Center 2500 W. Division Street, St. Cloud MN; 105,446 SF
- 4. Westlake Center & Auto Center 289 12th Street SW, Forest Lake MN; 100,571 SF
- 5. Westlake Center (Forest Lake Auto); 6,385 SF
- 6. Barnes & Noble 3333 Oak View Drive, Omaha NE; 26,985 SF
- 7. Jamestown Business Center 300 2nd Avenue NE, Jamestown ND; 103,049 SF
- 8. Buffalo Mall 2400 Highway 281 South, Jamestown ND; 213,575 SF
- 9. Denfield Retail 4602 Grand Avenue, Duluth MN; 37,770 SF
- 10. Lakeville Strip Center 17430 Kenwood Trail, Lakeville MN; 9,488 SF
- 11. Champlin South Pond 11350 Aquila Drive North, Champlin MN; 26,020 SF
- 12. Duluth 4615 Grand 4615 Grand Avenue, Duluth MN; 15,582 SF
- 13. MedPark Mall 1375 & 1395 S. Columbia Road, Grand Forks ND; 59,117 SF
- 14. 15. Evergreen Square & Convenience Store 100-170 Evergreen Square, Pine City MN; 63,225 SF
- 15. Monticello Convenience Store 110 Oakwood Avenue East, Monticello MN; 3,575 SF

The last two to close post environmental clean-up are:

- 16. Pine City Convenience Store; 4,800 SF with gas pumps
- 17. Burnsville Strip Center 13720 County Road 11, Burnsville MN; 8,526 SF

SOLD

300 2nd Ave NE - Jamestown Business Center

103,169 SF Class C Office Building Built in 1976, Renov 2001 (con't)

SOLD

Current Building Information

Bldg Status:

Core Factor:

RBA: 103,169 SF

% Leased: 87.8%

Rent/SF/Yr: \$10,50

Elevators: 1

Stories:

Building FAR: 1.01

Typical Floor Size: 51,584 SF

Built in 1976, Renov 2001

ID: 6986930

Bldg Type: Office

Class: C

Total Avail: 12,573 SF Bldg Vacant: 12,573 SF

Tenancy: Multi

Owner Type: Individual

Owner Occupied No

Zoning:

Land Area: 2.34 AC

Expenses: 2008 Tax @ \$0.47/sf

Parking: 387 Surface Spaces are available; Ratio of 3.75/1,000 SF

Amenities: Mezzanine

Location Information

County: Stutsman

CBSA: Jamestown, ND

DMA: Fargo-Valley City, ND-MN

2

1202 4th Ave S - Wahpeton Commercial Center

FOR SALE

Wahpeton, ND 58075

41,529 SF Retail Freestanding Building Built in 1971 Property is for sale at \$1,200,000 (\$28.90/SF)



3rd Ave N

10

(127)

8th St S

79 1/2 St SE

4th Ave S

450 yds

Map data @2018 Google

Sale Contacts

Goldmark Commercial Real Estate, Inc. Sales Co:

Sales Contact 1: Jim Buus

(701) 239-5812

1711 Gold Dr S Fargo, ND 58103

(701) 235-2900

For Sale Data

\$1,200,000 Asking Price:

Price/SF: \$28.90

334 Days on Market:

Active Sale Status:

65.3% (14,400 SF Avail) Percent Leased:

> Multi Tenancy:

Parcel No: 50130114684001

Sale Type: Investment

Bldg Status: Built in 1971

GLA: 41,529 SF

Transaction Notes

Great retail or other commercial opportunity, co-located with new tractor supply store.

1202 4th Ave S - Wahpeton Commercial Center

Property is for sale at \$1,200,000 (\$28.90/SF) (con't)

FOR SALE

Current Retail Information

ID: 5662683

Property Type:

Center:

Retail - Freestanding Wahpeton Commercial Center

Bidg Status: Built in 1971

Owner Type: -

Zoning: C

Owner Occupied: No

GLA: 41,529 SF

Total Avail: 14,400 SF % Leased: 65.3%

Bldg Vacant: 14,400 SF Land Area: 1.63 AC

Lot Dimensions: -

No. of Stores: -

Building FAR: 0.59

Rent/SF/Yr: \$3.00

CAM:

2017 Tax @ \$0.46/sf; 2016 Ops @ \$1.40/sf

Signage

Location Information

Expenses:

Features:

County: Richland

CBSA: Wahpeton, ND-MN

CSA: Fargo-Wahpeton, ND-MN DMA: Fargo-Valley City, ND-MN

4427 13th Ave S - Fargo Plaza

SOLD

Fargo, ND 58103

Sale on 5/30/2013 for \$6,855,219 (\$72.16/SF) - Research Complete 95,000 SF Retail Storefront (Neighborhood Center) Building Built in 1991, Renov 2003



9th Ave s



45th St

S

Jeff Tamkin

Recorded Seller:

True Seller:

450 yds

Map data @2018 Google

Buyer & Seller Contact Info

Recorded Buyer:

True Buyer:

Cole Credit Property Trust IV 2555 E Camelback Rd Phoenix, AZ 85016

(602) 778-8700

Buyer Type:

Private REIT

Buyer Broker:

No Buyer Broker on Deal

Seller Type:

Listing Broker:

Sale Type:

Bldg Type:

Land Area:

GLA:

Year Built/Age:

Developer/Owner-RGNL Stan Johnson Company

11755 Wilshire Blvd Los Angeles, CA 90025

Tamkin Development Corporation

Tamkin Development Corporation

Retail - Storefront (Neighborhood

Built in 1991, Renov 2003 Age: 22

Bradley Feller (312) 240-0194

Investment

Center)

95,000 SF

5.64 AC (245,678 SF)

(310) 575-9447

Transaction Details

ID: 2754803

Sale Date: 05/30/2013

Escrow Length:

\$6,855,219-Confirmed

Sale Price: Asking Price:

Price/SF: \$72.16

\$1,215,464.36 Price/AC Land Gross:

> Percent Leased: 100.0%

> > Tenancy: Multi

Pro Forma Cap Rate: 8.76%

Actual Cap Rate:

8.27%

Percent Improved:

Total Value Assessed:

67.7% \$6,504,000 in 2013 \$4,400,000

Improved Value Assessed

Land Value Assessed:

\$2,104,000

Land Assessed/AC:

\$373,049

No. of Tenants:

Tenants at time of sale:

Dollar Tree; Hobby Lobby; Kirkland's Down payment of \$6,855,219.00 (100.0%) Financing:

Legal Desc:

BUILDERS SQUARE 1ST LOT 1 BLK 1 *01-22-93 WAS 01-3610-00122-020

Parcel No:

01-0277-00010-000

4427 13th Ave S - Fargo Plaza

SOLD

95,000 SF Retail Storefront (Neighborhood Center) Building Built in 1991, Renov 2003 (con't)

Transaction Notes

This was the sale of the primary building at the Fargo Plaza. The multi-tenant asset measures 95,000 square feet and traded for \$6,855,219, or \$72.16 per square foot, at an 8.76% cap rate.

At the time of sale, the building was 100% leased. Tenants included were Dollar Tree, Hobby Lobby, and Kirkland's. All leases were double net, with the landlord being responsible for roof and structure.

The seller developed the property approximately 20 years ago. They chose to sell in order to retire.

Income Expense Data

Expenses

- Taxes

\$97,454

- Operating Expenses

Total Expenses

\$97,454

Current Retail Information

ID: 1187982

Property Type: Retail - Storefront (Neighborhood Center)

GLA: 95,000 SF

Center:

Fargo Plaza

Total Avail:

0 SF 100.0%

Bldg Status:

Built in 1991, Renov 2003 Private REIT

% Leased: Bldg Vacant: 0 SF

Owner Type: Zoning:

Commercial

Land Area: 5.64 AC

Lot Dimensions:

Owner Occupied:

Building FAR: 0.39

Rent/SF/Yr:

CAM:

No. of Stores:

Street Frontage:

146 feet on 13th Ave S

640 feet on 45th St S (with 3 curb cuts)

640 feet on 44th St S (with 3 curb cuts)

Property Mix: General Retail 95,000 SF (100.0%)

Expenses:

2017 Tax @ \$1.20/sf, 2014 Est Tax @ \$1.22/sf; 2011 Ops @ \$4.13/sf, 2012 Est Ops @ \$4.13/sf

427 free Surface Spaces are available Parking:

Location Information

Park Name: Fargo Plaza

County:

Cass

CBSA: Fargo, ND-MN

CSA: Fargo-Wahpeton, ND-MN

DMA: Fargo-Valley City, ND-MN

4427 13th Ave S - Fargo Plaza

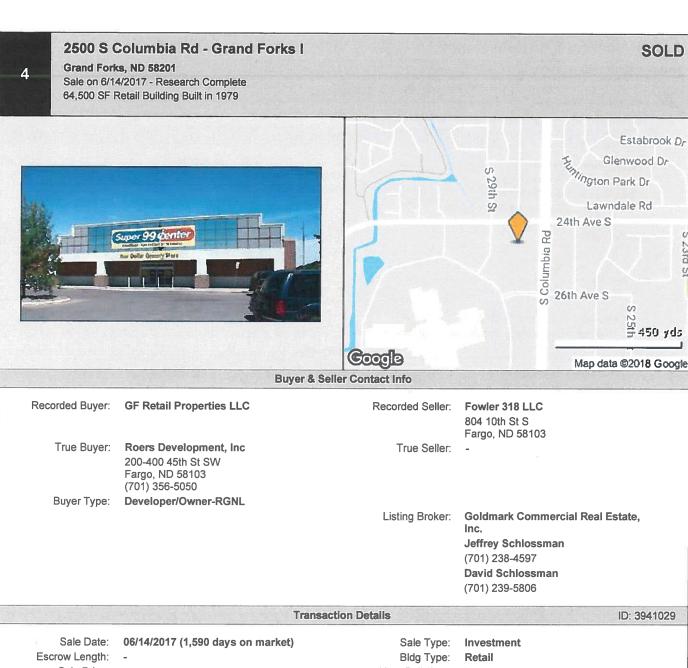
SOLD

95,000 SF Retail Storefront (Neighborhood Center) Building Built in 1991, Renov 2003 (con't)

Parcel Number: 01-0277-00010-000

Legal Description:





Sale Price:

Asking Price:

Price/SF:

\$3,500,000

Year Built/Age: Built in 1979 Age: 38

> GLA: 64,500 SF

6.01 AC (261,874 SF) Land Area:

Percent Leased: 100.0%

Sale Conditions: **Redevelopment Project**

No. of Tenants:

Tenants at time of sale:

Clothes Mentor; Shrink Tank.Com, The

Parcel No: 4413800001000

Document No: 77459

2500 S Columbia Rd - Grand Forks I

64,500 SF Retail Building Built in 1979 (con't)

SOLD

Transaction Notes

Additional details could not be confirmed at the time of research.

Current Retail Information

GLA: 64,500 SF

Total Avail: 0 SF

Bldg Vacant: 0 SF

Building FAR: 0.25

No. of Stores: -

Lot Dimensions:

% Leased: 100.0%

Land Area: 6.01 AC

ID: 6565048

Property Type: Retail

Center: Grand Forks I

Bldg Status: Built in 1979

Owner Type: Developer/Owner-RGNL

Zoning: A-1

Owner Occupied: -

Rent/SF/Yr: -

CAM: -

Expenses: 2015 Tax @ \$0.12/sf

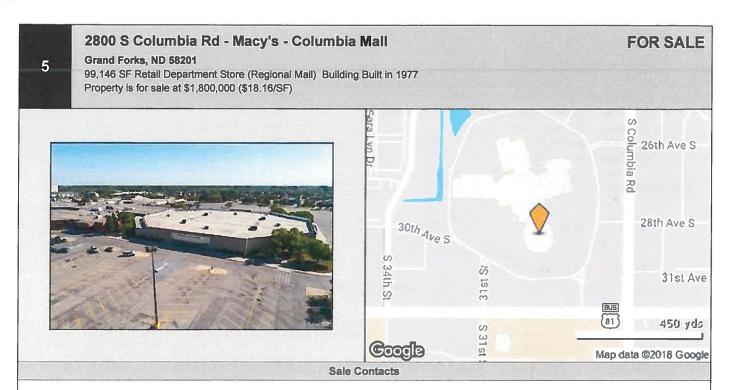
Parking: 385 Surface Spaces are available

Location Information

County: Grand Forks

CBSA: Grand Forks, ND-MN

DMA: Fargo-Valley City, ND-MN



Sales Co: Century 21 Red River Realty

1725 32 Ave

Grand Forks, ND 58201

(701) 746-0303

For Sale Data

Sales Contact 1:

Sale Type:

GLA:

Bldg Status:

Michael Marcotte

(701) 746-0303

Owner/User

Built in 1977

99,146 SF

Asking Price: \$1,800,000

Price/SF: \$18.16

Days on Market: 64

Sale Status: Active

Percent Leased: 0.0% (99,146 SF Avail)

Tenancy: Multi

Parcel No: 44131300003000

Transaction Notes

Prime Columbia Mall retail location! Lease possible.

2800 S Columbia Rd - Macy's - Columbia Mall

FOR SALE

Property is for sale at \$1,800,000 (\$18.16/SF) (con't)

Current Retail Information

ID: 10095240

Property Type: Retail - Department Store (Regional Mall)

GLA: 99,146 SF

Center: Columbia Mall

Total Avail: 99,146 SF

Bldg Status: Built in 1977

% Leased: 0.0%

Owner Type: Individual

Bldg Vacant: 99,146 SF

Zoning:

Land Area: 10.06 AC

B2 Shopping Center

Owner Occupied:

Lot Dimensions: -

Building FAR: 0.23

Rent/SF/Yr: \$4.00

CAM:

No. of Stores: 75

Expenses: 2017 Tax @ \$1.00/sf

Location Information

Park Name: Columbia Mall

County:

Grand Forks

CBSA: Grand Forks, ND-MN

DMA: Fargo-Valley City, ND-MN

2400 Highway 281 S - Buffalo Mall SOLD Jamestown, ND 58401 6 Sale on 7/15/2016 for \$3,100,000 (\$14.51/SF) - Research Complete 213,575 SF Retail (Community Center) Building Built in 1980 (52) 10th Ave 24th St SW MS 25th St SW 8th Ave 26th St SW 450 yds MS Map data @2018 Google **Buyer & Seller Contact Info** SGO MN Buffalo Mall LLC Recorded Buyer: BI Jamestown, LLC Recorded Seller: True Buyer: **Bon Aviv Investments** Glenborough, LLC True Seller: 720 E Palisade Ave **Andrew Batinovich** Englewood Cliffs, NJ 07632 66 Bovet Rd (201) 293-0294 San Mateo, CA 94402 (650) 343-9300 Seller Type: Buyer Type: Developer/Owner-NTL Developer/Owner-NTL Buyer Broker: No Buyer Broker on Deal Listing Broker: **Newmark Knight Frank Thomas Dobrowski** (212) 372-0751 **Transaction Details** ID: 3689931 Sale Date: 07/15/2016 (90 days on market) Sale Type: Investment Escrow Length: 60 days Bldg Type: Retail - (Community Center) Sale Price: \$3,100,000-Confirmed Year Built/Age: Built in 1980 Age: 36 Asking Price: GLA: 213,575 SF Price/SF: \$14.51 Land Area: 20.39 AC (888,188 SF) Price/AC Land Gross: \$152,035.31 Percent Leased: 85.0% Tenancy: Multi Percent Improved: 85.1% Total Value Assessed: \$2,116,650 in 2015 Improved Value Assessed \$1,801,650 Land Value Assessed: \$315,000 Land Assessed/AC: \$15,448 No. of Tenants:

Regis Salons; Riddle's Jewelry; Rosenbluth International

Down payment of \$3,100,000.00 (100.0%)

Anytime Fitness; Bison Twin Theaters; C.J. Banks; Chrysler Corporation; Dodge; Fabric & Textile Warehouse; Ford; Glik's; GNC; Home of Economy; JCPenney; Jeep; Lincoln; London Nails; Maurices;

Tenants at time of sale:

Financing:

Parcel No:

74-1691000

2400 Highway 281 S - Buffalo Mall

SOLD

213,575 SF Retail (Community Center) Building Built in 1980 (con't)

Document No:

000000217630

Sale History:

Sold for \$3,100,000 (\$14.51/SF) on 7/15/2016

Portfolio sale of 22 properties sold for \$79,000,000 on 10/1/2015

Transaction Notes

On July 15, 2016, the 213,575 sf class B retail building at 2400 Highway 281 South - Buffalo Mall in Jamestown, was sold by the recorded seller to the recorded buyer. The recorded buyer paid \$3,100,000.00 in cash/no financing at \$15.00 psf. The sales type was investment with no sales conditions. The building was in escrow for 60 days and building was 85% occupied at the time of sale.

The recorded seller confirmed the sales date, sales price, occupancy 85%, listing broker name, and recorded buyer name.

The recorded buyer confirmed the sales date, sales price, square footage, occupancy 85 %, and escrow length in days. He confirmed the recorded seller names and the new listing broker who took over the lease listings. The recorded buyer stated that the cap rate was confidential

Income Expense Data	Data	oense	E	ncome	1
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Expenses

- Taxes

\$57,453

- Operating Expenses

Total Expenses

\$57,453

Current Retail Information

ID: 1165673

Property Type:

Retail - (Community Center)

GLA: 213.575 SF

Center:

Buffalo Mall

Total Avail: 34,364 SF

Bldg Status:

Built in 1980

% Leased: 83.9%

Bldg Vacant: 34,364 SF

Developer/Owner-NTL Owner Type: Zoning: C-2

Land Area: 20.39 AC

Lot Dimensions:

Owner Occupied:

Building FAR: 0.24

Rent/SF/Yr:

\$9.50

No. of Stores: 48

CAM:

2017 Tax @ \$0.25/sf, 2011 Est Tax @ \$0.71/sf; 2011 Est Ops @ \$4.08/sf

Expenses: Parking:

1,000 Surface Spaces are available

Features:

Enclosed Mall, Kiosk/Cart Space, Mixed Use, Temporary Tenants

Location Information

Cross Street:

SWC Hwy 281 S & I-94

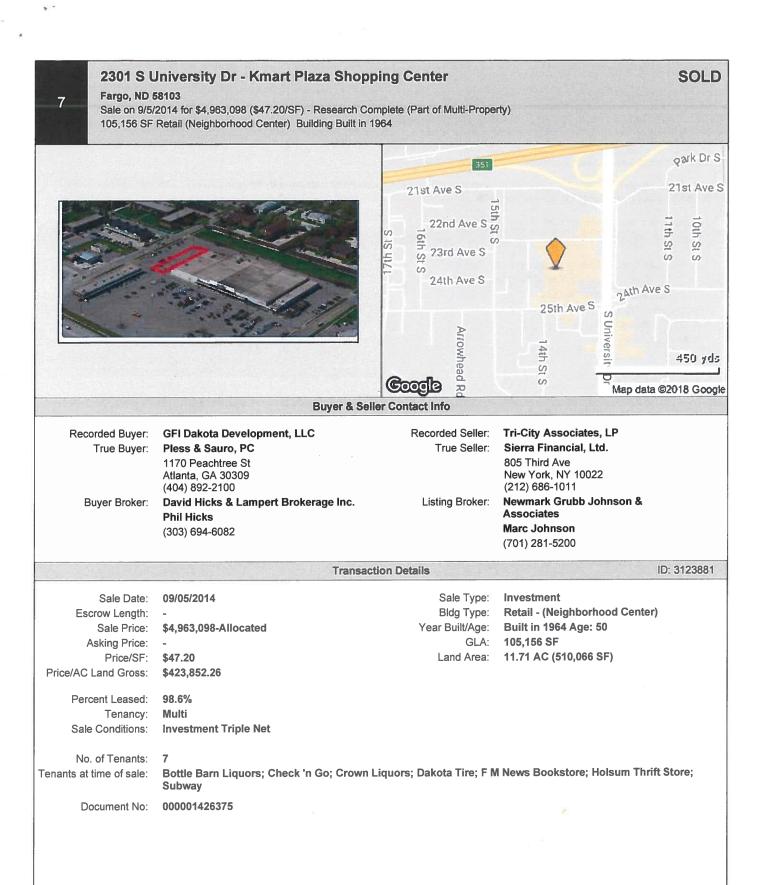
Second Address: 2400 25th St

Park Name: Buffalo Mall

County: Stutsman

CBSA: Jamestown, ND

DMA: Fargo-Valley City, ND-MN



2301 S University Dr - Kmart Plaza Shopping Center

SOLD

105,156 SF Retail (Neighborhood Center) Building Built in 1964 (con't)

Transaction Notes

On September 5th, 2014 Tri-City Associates, LP sold the shopping center located at 2301 and 2253 S University Dr. in Fargo, ND to GFI Dakota Development, LLC for \$ 5,150,000 or \$47.20 per square foot.

The subject property is a 109,000 square foot neighborhood center. The property is ancored by KMart until 2019. The buer indicated after 2019 KMart has many options to extend their lease.

The transaction was verified by public record and the buyer.

Current Retail Information

ID: 1174682

Property Type: Retail - (Neighborhood Center)

Center: Kmart Plaza Shopping Center

Total Avail: 0 SF

Bldg Status: Built in 1964

% Leased: 100.0%

GLA: 105,156 SF

Owner Type: -

Bldg Vacant: 0 SF

Zoning: -

Land Area: 11.71 AC

Lot Dimensions: -

Owner Occupied: -

Building FAR: 0.21

Rent/SF/Yr: -

No. of Stores: 9

CAM: -

Street Frontage: 682 feet on University

Expenses: 2008 Tax @ \$0.97/sf, 2012 Est Tax @ \$1.50/sf; 2012 Est Ops @ \$1.75/sf

Features: Energy Star Labeled

Location Information

Park Name: Kmart Plaza Shopping Center

County: Cass

CBSA: Fargo, ND-MN

CSA: Fargo-Wahpeton, ND-MN

DMA: Fargo-Valley City, ND-MN

Addendum B

Worden, Heather

From:

Fracassi, Paul

Sent:

Tuesday, September 4, 2018 3:37 PM

To: Cc:

Zeznanski, Chad Worden, Heather

Subject:

Gander Mountain Abatement

Attachments:

TIF - Development Agreement.pdf

Hi Chad,

This is a follow up email from our phone conversation earlier today:

Our office has reviewed the abatement application and the information provided by both yourself and the City of Fargo Assessment Office. Since Gander Mountain is in a TIF (Tax Increment Financing) District, I researched the Developer's Agreement between Gander Mountain and Anderson Park Joint Venture, which states the "Developer, or its assignee, will not file any request for abatement and also agrees to refrain from protesting the level of assessed value or the ad valorem tax on the project during the period of amortization of the bonds sold by the City to finance the project..."

I wanted you to be aware of this agreement prior to attending the Abatement Hearing.

The hearing is scheduled to be held before the County Commission on Monday, September 17th at 4:30 PM.

If you wish to withdraw your abatement, based on the reason listed above, you can send me a response by email. I've attached the Developer's Agreement for your convenience. (Item 7 discusses Taxes – Abatement – Protest).

Thank you,



Paul D. Fracassi

Director of Equalization, Cass County Government

211 9th St S Fargo, ND 58103 (701) 241-5617 View our Website at:

http://cass.northdakotaassessors.com/



PLANNING AND DEVELOPMENT

200 3rd Street North Fargo, North Dakota 58102 Phone: (701) 241-1474

Fax: (701) 241-1526

E-Mail: planning@ci.fargo.nd.us www.ci.fargo.nd.us

August 23, 2005

Board of City Commissioners City Hall Fargo, ND 58102

Dear Commissioners:

Anderson Park Joint Venture, LLP requested \$180,000 of tax increment financing from the City to relocate a pipeline that crossed their property. The relocation of the pipeline will allow for greater development on property located at 4301 23rd Ave. South. The site is located southwest of the Gander Mountain store.

The Finance Committee has recommended approval of the request for tax increment financing. The agreement is attached for your review.

As part of the approval process, a public hearing has been scheduled to determine if this agreement would result in unfair competition. Potential competitors have been notified of this hearing.

The recommended motion is to approve the Development Agreement to provide up to \$180,000 of tax increment financing funds to Anderson Park Joint Venture, LLP in Tax Increment Financing District #2001-01.

Sincerely,

Jim Gilmour

Planning Director





DEVELOPMENT AGREEMENT

between

ANDERSON PARK JOINT VENTURE, LLP

and

CITY OF FARGO, NORTH DAKOTA

regarding

Tax Increment District 2001-01

AGREEMENT

THIS AGREEMENT, Made and entered into this 26 day of and between ANDERSON PARK JOINT VENTURE, LLP Fargo, Dakota("Developer"), and the CITY OF FARGO, NORTH DAKOTA, a municipal corporation ("City"),

WHEREAS, Developer, through itself and/or through its assignees, has submitted a proposal to City for development of a parcel of land located immediately south of I-94 and immediately east of 45th Street, in Fargo, being legally described as follows:

Lot One (1), Block One (1), Liberty Square Addition to the City of Fargo, a replat of part of Lot One (1), Block Two (2), Anderson Park Addition to the City of Fargo [referred to as "Parcel A" or the "Gander Mountain Property"]

Lot One (1), Block Two (2), Anderson Park Addition to the City of Fargo LESS: Lot One (1), Block One (1), Liberty Square Addition to the City of Fargo [referred to as "Parcel B"].

[Parcels A and B are cumulatively referred to herein as "Development Property"];

said Development Property being part and parcel of that certain property that has been recognized as part of an approved tax increment financing district [defined below as "District 2001-01"] that was initially approved by the board of city commissioners of the city of Fargo on October 8, 2001.

WHEREAS, Developer has sold Parcel A of the Development Property to another party and Developer remains the owner of Parcel B.

WHEREAS, City has determined that said property is underdeveloped and the development of the property is necessary and appropriate in accordance with Chapter 40-58

WHEREAS, Developer seeks to utilize tax increments to finance and provide for amortization of the costs of certain portions of the public improvement and has agreed to the sale of municipal bonds or other funding of such cost, such bonds or other financing to be repaid from tax increments from the project as provided in Chapter 40-58, N.D.C.C., with any shortfall in revenues from the tax increments from the project to be made up by levy of special assessments.

WHEREAS, the City and the Park District of the City of Fargo have entered into a Joint Powers Agreement that includes terms by which the City and the park district will fund

infrastructure costs, including the special assessment costs relative to Park District property being leased to the Red River Zoological Society, Inc., a nonprofit corporation ["Zoo"] and, specifically, which provides that tax increment proceeds from the Development Property within District 2001-01 will be utilized to pay special assessments on certain property situate in the County of Cass and State of North Dakota, more fully described as:

Lot One (1), Block One (1), of Anderson Park Addition to the city of Fargo;

[hereinafter "Zoo Property"]

said special assessments to be referred to herein as the "Zoo Property Special Assessment".

WHEREAS, municipal improvements consisting of relocation of one or more petroleum pipelines in within District 2001-01 and the Development Property has or will be constructed utilizing tax increment and special assessment financing, which will be outlined more fully below and which will be referred to herein as the "Petroleum Pipeline Relocation Project".

WHEREAS, certain other costs that are eligible for tax increment financing, including the cost of relocation of power transmission or distribution lines and municipal improvements consisting of sanitary sewer, water main, storm sewer and sidewalks, paving, street lights, right-of-way acquisition are being constructed utilizing tax increment and special assessment financing, which costs may also be recouped from the increment upon Development Property.

WHEREAS, the Renewal Plan for Tax Increment Financing District No. 2001-01 has been amended as of December 20, 2004, to incorporate into said plan the public improvements contemplated in this agreement.

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

1. <u>Creation of Tax Increment District</u>. The City has taken the necessary steps to establish a tax increment district pursuant to the provision of Chapter 40-58, N.D.C.C. Such district will consist of the following described property:

See attached Exhibit "A" [said property referred to herein as "District 2001-01" or "District"]

A map of the District 2001-01 is part of the attached Exhibit "A". Development Property is a part of the District 2001-01. A renewal plan for this district may be amended from time to time.

2. <u>Public Assistance</u>. The parties hereto agree that the amount of public assistance which shall be expended for the improvements, including the share of improvements

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assessed against the Zoo Property, identified in this agreement shall be a maximum amount of \$1,253,375.56, with the Zoo Property Special Assessments being a maximum of \$850,000 and the Petroleum Pipeline Relocation Project being a maximum of \$180,000. The parties also acknowledge that costs for improvements have already been incurred by the City in relocating certain power lines within District 2001-01 which costs are being recouped from the tax increment generated within District 2001-01 pursuant to Chapter 40-58, N.D.C.C. Said improvements are described more fully as follows:

Public Improvements: 2.1 Cost of power line relocation improvement totaling \$1,071,489.27, allocated to the Development Property in the amount of \$223,375.56 2.2 Zoo Property Special Assessments—Special Assessments that remained unpaid as of August 12, 2003 [the later date of signature of Joint Powers Agreement between the City of Fargo and the Fargo Park District], and those accruing from and after said date, on the Zoo	Maximum Infrastructure Cost \$223,375.56 \$850,000
Property.	
2.3 Petroleum Pipeline Relocation Project: Relocation of petroleum pipelines on and around Development Property Total	\$180,000
i Otai	\$1,253,375.56

In addition to said \$1,253,375.56, costs may be incurred by the City for interest and redemption premiums paid on bonds, notes, or other obligations issued by the City to provide funds for the payment of eligible public costs of development. Some of these costs have already been incurred by the City for said public improvements which have been made in District 2001-01. Some of these

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public improvements have not been started and, thus, costs have not yet been incurred for said public improvements.

- 3. <u>Tax Increment Bonds</u>. City may sell bonds or otherwise furnish funds in a maximum amount of One Million Two Hundred Fifty Three Thousand Three Hundred Seventy Five and 56/100 Dollars (\$1,253,375.56) to provide public assistance for public improvements as described in Paragraph 2 above, it being understood that some or all of the Zoo Property Special Assessments have already been pledged for payment of bonds issued for other public improvements. Bonds may be sold in accordance with Chapter 40-58, N.D.C.C. City shall be the sole judge as to whether bids for the purchase of said bonds shall be accepted.
- 4. Development of Property. Development of the District 2001-01, including Development Property, shall be in accordance with an approved plan. Developer understands that as result of the creation of District 2001-01, the increment between the tax generated by the original value of the property within the District and the increase in value caused by development within the District is available to amortize bonds sold or monies otherwise furnished to pay eligible costs. Developer understands that the amount of tax increment available is dependant upon the value of development occurring within the District and, accordingly, Developer agrees to develop Development Property such that development, when completed, shall have a market value of at least Four Million Five Hundred Thousand and 00/100 Dollars (\$4,500,000.00) [hereinafter said market value referred to as the "Development Threshold"]. Developer states its intention to have at least one project occurring on the Development Property now or in the future, the market value of which shall total at least the said \$4,500,000 by February 1, 2007. For purposes of this agreement all project values shall be as valued by the City Assessor.
- 5. Application of Tax Increment Proceeds. The annual property tax generated by the incremental increase in value of the projects within Development Property (which is within District 2001-01) shall be applied toward the annual payments of bonds sold for the tax increment district and for other eligible costs in the following order of priority:

1st Priority: The annual allocation of costs for the power line relocation

2nd Priority: Zoo Property Special Assessments, and

3rd Priority: Petroleum Pipeline Relocation Project;

with aforesaid costs to include interest and eligible administrative costs. Developer agrees to accept said costs of public improvements and Developer agrees to payment to City of those costs through the tax increment generated by development within Development Property, which is also within District 2001-01. The parties recognize and agree that improvements have already been constructed within District 2000-01 at a cost of approximately \$3,744,000, some of which may be paid from the tax increment derived from Development Property, said sum being expended for municipal improvements consisting of sanitary sewer, water main, storm sewer and sidewalks, paving, street lights, right-of-way acquisition, relocation of certain power transmission or distribution lines in District 2001-01.

- 6. Event of Shortfall in Proceeds Special Assessments. After the annual property tax generated by the incremental increase in value of the projects within Development Property (which is within District 2001-01) is applied toward the annual allocation of power line costs, then if there is a shortfall between the amount of property tax increment generated from projects within Development Property to provide sufficient annual funds (a) to pay the Zoo Special Assessments and (b) to provide the amount necessary to make payments of bonds sold (or to recoup the costs on an annual amortization schedule, with interest accruals as well, if the City finances the costs internally) to pay for the Petroleum Pipeline Relocation Project costs then, in that event, the Developer, and Developer's successors in interest in Parcel B, shall pay annual installments of special assessments levied against both Parcels A and B of the Development Property in order to recoup such shortfall. Said payments shall then continue for so long as any such shortfall exists and until said special assessment(s) is paid in full. Developer, and Developers successors in interest in Parcel B, agree to accept and pay any such special assessments levied against Parcels A and B of the Development Property.
- 7. <u>Taxes Abatement Protest</u>. It is understood and agreed by and between the parties hereto that the amount of tax increment which is available for debt service is dependent upon the

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assessed value of real estate which comprises the project. Accordingly, Developer, or its assignee, will not file any request for abatement and also agrees to refrain from protesting the level of assessed value or the ad valorem tax on the project during the period of amortization of the bonds sold by City to finance the project (or during the period of amortization of said project costs, with interest accruals as well, if the City finances the costs internally); provided, that the parties understand and agree that it is the intent of this provision to provide adequate tax increment for debt service on the bonds sold pursuant to this agreement or monies otherwise furnished by City, and that Developer, or its assignee, shall not be obligated to refrain from protesting its level of assessment if the amount of increment received in the previous year was equal to or exceeded the amount needed for debt service in that year.

- 8. This paragraph intentionally left blank.
- 9. <u>Developer's Agreement and Assurances.</u> Upon approval of this agreement, adoption of the tax increment financing district, and furnishing of public assistance as aforesaid, Developer acknowledges that the aforesaid Development Threshold is designed to establish the level of revenue to be generated by the tax increment, and thus the level of revenue necessary to make bond payments or other financing. As such, Developer acknowledges and agrees that at any time there is a shortfall between the revenue generated by the tax increment and such amounts necessary and appropriate to satisfy the City's obligations to make payments on bonds or other financing, City shall be authorized to collect by certification of assessments against both Parcels A and B of the Development Property such amounts as is necessary to cover such shortfall. Developer agrees and assures City, therefore, that Developer waives the protest of the creation of a special assessment district to recoup any such shortfall. Developer, and Developers successors in interest in Parcel B, agree to accept and pay any such special assessments levied against Parcels A and B of the Development Property.
- 10. Relocation. City and Developer agree that, with the exception of the property described as Parcel A, the subject property is undeveloped and accordingly, has no tenants or occupants of buildings. Nonetheless, Developer agrees to indemnify and hold the City harmless

from any and all claims that might be asserted against the City for such relocation costs, including legal costs for defense of such claims or actions. Expenses of relocation shall include all actual costs paid to claimants, plus any and all administrative and legal expenses necessarily incurred in connection with such relocation.

- 11. <u>Assignability</u>. It is understood and agreed by the parties that the Developer will retain an interest in the Development Property until completion of the project as proposed by Developer unless City shall otherwise agree with Developer in writing. City's approval of any assignment by developer shall not be unreasonably withheld.
- 12. Additional Projects. City and Developer agree that additional public projects may be financed through the tax increment derived from the District 2001-01 so long as the original debt payment obligations under this agreement are being met. Such additional projects may be considered at such time as the revenue generated by the tax increment from development exceeds the public improvement costs incurred as described herein. Furthermore, at such time as the City determines there is sufficient tax base in place to fully pay off special assessments of Developer in this District 2001-01, City, at its option, shall be authorized to certify to Developer that additional special assessments shall not be levied against the Development Property and City shall then be authorized to use the tax increment to finance other public improvements in the District 2001-01 and to pay off other special assessments.
- 13. Developer and City acknowledge that the City has a Growth Plan for the District which has been approved in accordance with Section 20-0905 of the Land Development Code of the city of Fargo and that the approved growth plans are intended to provide predictability and guidance for development of the area for the City and for property owners and/or developers. Developer and City acknowledge that the current approved Growth Plan for the area within which the District is located is subject to review and change by the City.
 - This paragraph intentionally left blank.
- 15. <u>Execution of Documents</u>. The parties agree to execute such instruments as necessary to effect the terms of this agreement, including a Memorandum of Agreement prepared in

such form as to be acceptable for recording in the Cass County Recorder's office containing the essential terms hereof necessary to place subsequent owners, lienholders and mortgagees on notice as to the existence of this agreement and the essential terms hereof.

16. <u>Entire Agreement</u>. This agreement contains all of the terms of the agreement between City and Developer and supersedes all oral negotiations. The provisions hereof shall be binding upon the successors and assigns of the parties hereto. Developer agrees to apprise any buyers or intended assigns of the existence and content of this agreement.

DATED the day and year first above written.

By: Muhal J. Bulhagi	ANDERSON PARK JOINT VENTURE, LLP
J. Journey -	Michael J. Bullinger, Partner
By:	
	James P. Roers, Partner CITY OF FARGO, NORTH DAKOTA A municipal corporation
ATTEST:	ByBruce W. Furness, Mayor
Steven Sprague, City Auditor	

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EXHIBIT "A"

Description of Tax Increment Financing District 2001-01

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APPENDIX "A"

- Northwest Quarter (NW1/4) of Section Twenty-two (22), Township One Hundred Thirty-1. nine North (T139N) of Range Forty-nine West (R49W) of the 5th PM, Cass County, North Dakota, platted as Block One (1), Block Two (2), Anderson Park Addition (25.86 acres); Lot One (1), Block One (1), Anderson Park Addition (28.25 acres); and Lot One (1), Block Three (3), Anderson Park Addition (83.5 acres) - totaling 137.61 acres, more or
- Northeast Quarter (NE1/4) of Section Twenty-two (22), Township One Hundred Thirty-nine 2. North (T139N) of Range Forty-nine West (R49W) of the 5th PM, Cass County, North Dakota - unplatted property (two parcels) totaling 76.76 acres and 52.5 acres for a total of 129.26 acres. (Parcel 1 - 76.76 acres; Parcel 2 - 52.5 acres).
- Southeast Quarter (SE 1/4) of Section Twenty-two (22), Township One Hundred Thirty-3. nine North (T139N) of Range Forty-nine West (R49W) of the 5th PM, Cass County, North Dakota - property in nine separate parcels with acreages as follows:

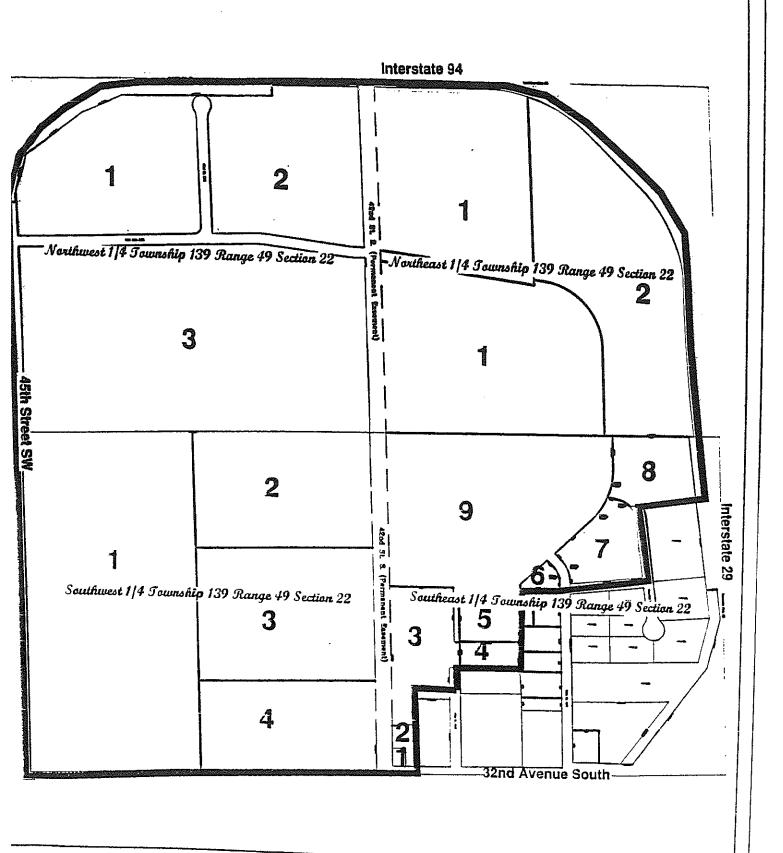
```
Parcel 1 - General Commercial - 1,400 square feet (0.03214 acres)
```

Southwest Quarter (SW1/4) of Section Twenty-two (22), Township One Hundred Thirty-4. nine North (T139N) of Range Forty-nine West (R49W) of the 5th PM, Cass County, North Dakota - property in four separate parcels with acreages as follows:

```
Parcel 1 - unplatted - 79.89 acres
```

TOTAL acres - 160.09

Parcel 2 - unplatted - 27.22 acres





MEMORANDUM OF DEVELOPER'S AGREEMENT

THIS AGREEMENT, made this 26m day of July between ANDERSON PARK JOINT VENTURE, LLP of Fargo, North Dakota("Developer"), and the CITY OF FARGO, NORTH DAKOTA, a municipal corporation ("City"),

WHEREAS, the parties have entered in a Developer's Agreement concerning certain property located immediately south of I-94 and immediately east of 45th Street, in Fargo, being

> Lot One (1), Block One (1), Liberty Square Addition to the City of Fargo, a replat of part of Lot One (1), Block Two (2), Anderson Park Addition to the City of Fargo [referred to as "Parcel A" or the "Gander Mountain Property"]

Lot One (1), Block Two (2), Anderson Park Addition to the City of Fargo LESS: Lot One (1), Block One (1), Liberty Square Addition to the City of Fargo [referred to as "Parcel B"].

[Parcels A and B are cumulatively referred to herein as "Development Property"];

WHEREAS, as a part of said Developer's Agreement, Developer seeks to utilize tax increments to finance and provide for amortization of the costs of certain portions of public improvement, and has agreed to the sale of municipal bonds or other funding of such cost, such bond or other financing to be repaid from tax increments from the project, with any shortfall in revenues from the tax increments from the project to be made up by levy of special assessments,

NOW, THEREFORE, IT IS HEREBY AGREED:

- 1. This Memorandum Developer's Agreement incorporates all the other terms and provisions of the Developer's Agreement between the parties dated The 30, 2005, a copy of said agreement being on file at the office of the City Auditor, Fargo City Hall, 200 North
- 2. The property that is the subject of the Developer's Agreement is situate in the County of Cass and State of North Dakota, described more fully as follows:

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Lot One (1), Block One (1), Liberty Square Addition to the City of Fargo, a replat of part of Lot One (1), Block Two (2), Anderson Park Addition to the City of Fargo [referred to as "Parcel A" or the "Gander Mountain Property"]

Lot One (1), Block Two (2), Anderson Park Addition to the City of Fargo LESS: Lot One (1), Block One (1), Liberty Square Addition to the City of Fargo [referred

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[Parcels A and B are cumulatively referred to herein as "Development Property"];

3. As provided in said Developer's Agreement, all provisions of said agreement shall be deemed binding upon the successors and assigns of the parties hereto. Developer agrees to apprise any buyers or intended assigns of the existence and content of the Developer's Agreement.

IN WITNESS WHEREOF, the parties have hereunto executed this Memorandum

Developer's Agreement the day and year f	irst above written.
	ANDERSON PARK JOINT VENTURE, LLP
	By: Michael J. Bulkinger, Partner
	By: James P. Roers, Partner
	CITY OF FARGO, NORTH DAKOTA A municipal corporation
ATTEST:	Bruce W. Furness, Mayor
Steven Sprague, City Auditor	
STATE OF NORTH DAKOTA)
COUNTY OF CASS) ss.)
partner of Anderson Park Joint Venture II	, 2005, before me, a notary public in and for MICHAEL J. BULLINGER, to me known to be a LP, a North Dakota Limited Liability Partnership that hin instrument, and acknowledged to me that such me.

CAROLYN PHELPS Notary Public State of North Dakota My Commission Expires Oct. 29, 2010

STATE OF NORTH DAKOTA) ss. COUNTY OF CASS On this 38 day of 300, 2005, before me, a notary public in and for said county and state, personally appeared JAMES P. ROERS, to me known to be a partner of Anderson Park Joint Venture, LLP, a North Dakota Limited Liability Partnership that is described in and that executed the within instrument, and acknowledged to me that such limited liability partnership executed the same.
Carolyn Phelps Notary Public CAROLYN PHELPS Notary Public State of North Dakota My Commission Expires Oct. 29, 2010
STATE OF NORTH DAKOTA
COUNTY OF CASS) ss.
On this day of
Notary Public

Addendum C



July 19, 2018

Board of City Commissioners City Hall Fargo, ND 58102

Dear Commissioners:

Attached is *Application For Abatement Or Refund Of Taxes #4474* made by Chad Zeznanski representing Store Master Funding VI, LLC. The application is for the Gander Mountain store property at 2121 43 St. S. and is requesting that the valuation for 2017 be reduced from \$7,446,000 to \$5,700,000.

We have arrived at our current value using the same valuation methodology and approaches that we have used to arrive at the valuations of all other similar properties in the city. Since the construction of the property in 2004, several reappraisals and value adjustments have been applied to this property to reflect market changes and property improvements.

The applicant submitted information after the application was filed and that information has been attached. The information provided by the applicant consists mostly of sales and listings of older properties from smaller, non-peer communities and contains inaccuracies in sale prices and geographic data. The applicant has supplied no appraisal, valuation analysis, or information to support or explain why they feel the assessment is in error and should be changed to their recommended value.

Our analysis includes breakdowns of the applicant's requested value as well as our assessment values for 2014-2017. We have provided ranges of recent listings and sales prices per square foot of comparable local properties as well as from peer communities. We have also provided ranges of assessment values we currently have on other properties in the community broken down by various occupancy types. We feel the sales and assessment values we have provided indicate that our recommended value is supported by the market and is uniform with how we have other properties assessed.

Based on our analysis and current calculations, we are recommending a reduction in value of \$346,000 to a total property value of \$7,100,000.

SUGGESTED MOTION:

Reduce the value from \$7,446,000 to \$7,100,000 on 2121 43rd St. S. for the 2017 tax year.

Ben Hushka

Fargo City Assessor

Chad Zeznanski (Agent) / WIPFLI LLP

Mr. Zeznanski, has filed an application for abatement and refund of taxes on the above referenced property. The application, County Auditor's File No. 4474 for the 2017 assessment year is requesting a value of \$5,700,000 or a reduction of \$1,746,000. The applicant has provided extremely limited support for this value reduction; the sales and listings provided are from significantly smaller communities, of older properties, and of properties that may transition in use. Store Master Funding VI LLC owns the property with the most recent tenant having been Gander Mountain. The first table on the following page recaps these properties.

Recapped in the left portion of the following table is the value indication from the abatement application and the difference between that value and the certified 2017 value. Also recapped on the right portion of the table are the "certified" values for the 2017, 2016, 2015, and 2014 assessment years. Relevant sales and the valuation of competing properties as recapped in the following tables provides the basis for the "reviewed" value.

Store Master Funding V	ILLC	:
	A	batement 1 2017
Land Value	\$	3,700,000
Improvement Value	\$	2,000,000
True & Full Value	\$	5,700,000
Abatement		
Abated True & Full Value		
Building Area (sf)		66,282
Total Value / sf (Bldg Area)	\$	86.00
Improvement Value / sf (Bldg Area)	\$	30.17
Land Value / sf (Land Area)	\$	11.98
Dollar Change (from Certified Value) 1	\$	(1,746,000)
Percent Change (from Certified Value) 1		-23.4%
Change Cause		

	Reviewed 2017	Certified			Certified 2016		Certified 2015	Certified 2014		
ф		Φ.	2017	Φ.		Φ.		•	-	
\$	3,706,000	\$	3,706,000	\$	2,162,000	\$	2,162,000	\$	2,162,000	
\$	3,394,000	\$	3,740,000	\$	5,718,000	\$	5,202,500	\$	4,533,000	
\$	7,100,000	\$	7,446,000	\$	7,880,000	\$	7,364,500	\$	6,695,000	
				\$	(434,000)					
				\$	7,446,000					
	66,282		66,282		66,282		66,282		66,282	
\$	107.12	\$	112.34	\$	112.34	\$	111.11	\$	101.01	
\$	51.21	\$	56.43	\$	79.72	\$	78.49	\$	68.39	
\$	12.00	\$	12.00	\$	7.00	\$	7.00	\$	7.00	
\$	(346,000)	\$	(434,000)	\$	81,500	\$	669,500	(P	rior Year)	
	-4.6%		-5.5%		1.1%		10.0%	(P	rior Year)	
	Abatement]	Land Review	1	Market Index	1	Market Index			
					Abatement					

¹ Dollar & Percent Changes are calculated using the 2017 Certified True & Full Value.

The property consists of an improvement previously utilized as a single-tenant retail store. The building improvement (constructed in 2004) has a total building area of 66,282 square feet. Additional on-site improvements consist of approximately 152,300 square feet of asphalt paving and approximately 12,000 square feet of concrete paving (a portion of which is located on a private drive area), a truck well and related load levelers, a secure and partially covered storage area, and entry canopy.

Local sales, as recapped in in the third table on the following page, support the 2017 certified and reviewed values as recapped in the preceding table. These sales extend back to 2015 with several sales occurring after the 2017 value was certified but included as supporting data. Additionally, the initial four sales consist of different property types (warehouse, manufacturing, and/or office) but are of similar size and bracket the subject in age. These sales occurred on a per unit basis only slightly below that proposed by the applicant, are of lower intensity uses and provide support for the 2017 values as certified and reviewed.

Competing properties of similar size and age, as recapped in a table on page three, provide support for the 2017 certified and reviewed values as recapped in the preceding table. These properties also consist of various property types.

ASSESSMENT DEPARTMENT RECOMMENDATION

Reduce the value from \$7,446,000 to \$7,100,000 for 2017.

Chad Zeznanski (Agent) / WIPFLI LLP

The following table recaps the sales and listings as provided by Mr. Zeznanski. Please note these properties are located in non-peer communities (with the exception of Moorhead and Fargo properties) as measured by several factors including population, median owner-occupied single-family property values, median gross rents, labor force in the market, median household income, and per capita income. Please also note Mr. Zeznanski incorrectly listed sales data for the Moorhead and Fargo properties.

Address	City	State	Sale Date	Sal	le / Asking \$	Building sf	Sal	le \$ / sf	Yr Bl	t Occupancy	Comment	Adj Sale \$	Bldg Area	\$ / sf
200 Paul Bunyan Dr	Bemidji	MN	4-Oct-17	\$	795,000	49,850	\$	15.95	197	5 Single Tenant Retail	Non Peer City			
1711 Center Ave W	Dilworth	MN	28-Jan-16	\$	4,500,000	120,000	\$	37.50	199	2 Former Wal-mart / Med Testing	Non Peer City			
421 Gateway Dr	East Grand Forks	MN	16-Apr-18	\$	1,820,000	41,454	\$	43.90	198	9 Retail	Non Peer City			
808-830 30th Ave S	Moorhead	MN	25-Jan-16	\$	4,250,000	67,136	\$	63.30	197	4 Un-Anchored Multi Tenant Retail	Incorrect Sale Data	\$4,250,000	63,000	\$67.46
4427 13th Ave S	Fargo	ND	30-May-13	\$	6,855,220	95,000	\$	72.16	199	1 Multi Tenant Retail	Incorrect Sale Data	\$7,425,400	95,096	\$78.08
2301 University Dr S	Fargo	ND	5-Sep-14	\$	4,963,100	105,156	\$	47.20	196	4 Single Tenant Retail	Incorrect Sale Data	\$5,170,700	109,469	\$47.23
2500 S Columbia Rd	Grand Forks	ND	14-Jun-17	\$	3,500,000	64,500	\$	54.26	197	Redevelopment Project	Non Peer City			
300 2nd Ave NE	Jamestown	ND	1-Oct-15	\$	4,674,200	103,169	\$	45.31	197	6 Mixed Use w/ Office & Medical	Non Peer City - Portfolio Sale IRET			
2400 Hwy 281 S	Jamestown	ND	15-Jul-16	\$	3,100,000	213,575	\$	14.51	198	Multi Tenant Retail	Non Peer City - Portfolio Sale IRET			
1403 W Lincoln Ave	Fergus Falls	MN	For Sale	\$	2,850,000	83,776	\$	34.02	197	8 Retail - Former Kmart	Non Peer City			
2001 W Lincoln Ave										Multi Tenant Retail				
1901 W Lincoln Ave	Fergus Falls	MN	For Sale	\$	5,500,000	217,304	\$	25.31	197	8 Mall w/ Herberger's	Non Peer City			
2300 College Way	Fergus Falls	MN	For Sale	\$	1,900,000	79,132	\$	24.01	199	8 Retail - Former Target	Non Peer City			
2800 S Columbia Rd	Grand Forks	ND	For Sale	\$	1,800,000	99,146	\$	18.16	197	7 Former Macy's	Non Peer City - Sold @ Auction			
1202 4th Ave S	Wahpeton	ND	For Sale	S	1.200.000	41.529	S	28.90	197	1 Single Tenant Retail	Non Peer City			

The following table recaps <u>listings</u> of properties located in peer communities of similar size and age.

Address	City	State	Sale Date	Asking \$	Building sf	\$ / sf	Yr Blt	Occupancy	Comment
1801 Pine Lake Rd	Lincoln	NE	For Sale	\$ 9,500,000	51,561	\$ 184.25	2012	Mult Tenant Retail	Peer City
1801 Pine Lake Rd	Lincoln	NE	For Sale	\$ 6,950,000	35,000	\$ 198.57	2012	Office Condo	Peer City
5600 59 St S	Lincoln	NE	For Sale	\$ 5,650,000	44,715	\$ 126.36	1998	Mult Tenant Retail	Peer City
5040 27 St N	Lincoln	NE	For Sale	\$ 3,167,600	25,000	\$ 126.70	2005	Single Tenant Retail	Peer City - Listing \$ (Rental w/ 8.5% OAR)
4521-4531 26 St E	Sioux Falls	SD	For Sale	\$ 2,400,000	20,929	\$ 114.67	1995	Mult Tenant Retail / Office	Peer City
150 Minnesota Ave S	Sioux Falls	SD	For Sale	\$ 3,550,000	24,706	\$ 143.69	2003	Single Tenant Retail - (Auto Dealer)	Peer City
2101 Minnesota Ave S							1996		
2105-2137 Minnesota Ave S	Sioux Falls	SD	For Sale	\$ 6,750,000	41,526	\$ 162.55	1949	Mult Tenant Retail / Office	Peer City
3708 Hwy 63 N	Rochester	MN	For Sale	\$ 11,486,366	90,499	\$ 126.92	1981	Single Tenant Retail	Peer City
5115 Burning Tree Rd	Duluth	MN	For Sale	\$ 23,052,500	182,969	\$ 125.99	1994	Mult Tenant Retail - Strip Mall	Peer City - Listing \$ (3 Yr NOI Avg w/ 9.5% OAR)
4602 Grand Ave	Duluth	MN	For Sale	\$ 3,876,000	37,770	\$ 102.62	1999	Mult Tenant Retail - Strip Mall	Peer City
				Mean	55,468	\$ 141.23	2000		
				Median	39,648	\$ 126.81	1999		
2121 43 St S	Fargo	ND		\$ 7,446,000	66,282	\$ 112.34	2004	Retail Use	
Re	viewed for 2017			\$ 7,100,000	66,282	\$ 107.12	2004	Retail Use	

The following table recaps recent local sales.

		Sale Price		Yr				Land to	Land	Total \$ /	Impr \$ /	Bldg \$ /
Address	Sale Date	Adjusted	Prop Type	Built	Bldg SF	Land SF	Zone	Bldg Ratio	Value / sf	Bldg Area	Bldg Area	Bldg Area
101 42 ST S	17-Feb-17	\$ 2,947,900	Manu - Light	2012	43,700	131,958	GI	3.02 :1	\$ 2.50	\$ 67.46	\$ 59.91	\$ 58.84
4637 16 AVE N	25-Jul-16	\$13,592,000	Manu - Light	1995	193,758	603,210	GI	3.11 :1	\$ 1.50	\$ 70.15	\$ 65.48	\$ 63.42
4500 16 AVE N	29-Dec-17	\$ 3,068,600	Whse / Office	2004	43,790	249,302	GI	5.69 :1	\$ 1.75	\$ 70.08	\$ 60.12	\$ 53.67
4901 13 AVE S 1			Retail to Whse	2004	48,453	211,310	GC	4.36 :1	\$ 5.50	\$ 57.53	\$ 33.55	\$ 23.56
Change of Use from Retail to M	ni Whse High	-Rise										
4340 18 AVE S	01-Feb-16	\$ 7,014,100		1995	45,529	282,152	GO	6.20 :1	\$ 5.62	\$154.06	\$119.20	\$110.64
5050 13 AVE S			Strip Mall									
4950 13 AVE S			Strip Mall									
4900 13 AVE S	01-Jul-16	\$15,021,200	Strip Mall	2004	97,559	349,935	GC	3.59 :1	\$ 6.72	\$153.97	\$129.86	\$124.32
3730 36 ST S	26-Feb-16	\$24,173,000	Retail	1994	254,830	1,385,956	GC	5.44 :1	\$ 3.00	\$ 94.86	\$ 78.54	\$ 73.35
5100 14 AVE S	01-Apr-16	\$ 6,401,900	Retail	2000	55,723	169,082	GC	3.03 :1	\$ 5.79	\$114.89	\$ 97.32	\$ 94.36
4901 13 AVE S ²	30-Dec-15	\$ 5,995,900	Retail	2004	48,453	211,310	GC	4.36 :1	\$ 5.50	\$123.75	\$ 99.76	\$ 95.61
2 Trasfer on a Sheriff's Deed												
4151 45 ST S			Supermarket									
4201 45 ST S			Bank									
4265 45 ST S	01-Jun-17	\$19,957,370	Strip Mall	2005	133,161	625,164	LC	4.73 :1	\$ 10.00	\$149.87	\$102.92	\$ 92.55
Retail Mean				2001	117,945	548,289		4.23 :1	\$ 6.20	\$127.47	\$101.68	\$ 96.04
Retail Median				2004	97,559	349,935		4.36 :1	\$ 5.79	\$123.75	\$ 99.76	\$ 94.36
Overall Mean				2002	96,496	421.938		4.35 :1	\$ 4.79	\$105.66	\$ 84.67	\$ 79.03
Overall Median				2002	52,088	265,727		4.36 :1	\$ 5.50	\$103.00	\$ 87.93	\$ 82.95
Overall Median				2004	32,000	203,727		4.30 .1	\$ 5.50	\$104.67	\$ 61.93	\$ 62.93
				Yr				Land to	Land	Total	Impr	Bldg
Address		Total Value	Prop Type	Built	Bldg SF	Land SF	Zone	Bldg Ratio	Value / sf	Value / sf	Value / sf	Value / sf
2121 43 ST S - Subject		\$ 7,446,000	Retail	2004	66,282	308,833	GC	4.66 :1	\$ 12.00	\$112.34	\$ 56.43	\$ 49.75
Reviewed for 2017		\$ 7,100,000	Retail	2004	66,282	308,833	GC	4.66 :1	\$ 12.00	\$107.12	\$ 51.21	\$ 44.53
Requested Value		\$ 5,700,000 \$ (1,746,000)		2004	66,282	308,833	GC	4.66 :1	\$ 11.98	\$ 86.00	\$ 30.17	\$ 23.50

Chad Zeznanski (Agent) / WIPFLI LLP

The following table recaps the valuation of comparable properties based on size and age. This table not only recaps retail use properties (light green shading) but also similar sized and aged properties with different uses to provide a valuation prospective. The value, as proposed by Mr. Zeznanski, falls below that of auto repair, manufacturing, and warehouse use properties on an improvement value per square foot basis and falls below retail use properties on the same basis.

					Land Val /	Total Val /	Impr Val /	Bldg Val /					Yr		Land		Impr Val /	Bldg Val /
Land Addr 900 35 STN	T&F Value \$ 6.019.800	Prop Type Auto Repair		Bldg SF 52,295	sf \$ 1.50	sf \$ 115.11	sf \$ 97.50	sf \$ 84.68	Class	Land Addr 1229 40 ST N	T&F Value	Prop Type Manu - Heavy	Blt			/ sf \$ 59.21	sf \$ 55.29	sf Class \$ 50.23 S
3440 36 ST S		Auto Repair				\$ 89.03	\$ 33.92			3101 1 AVE N		Manu - Heavy					\$ 33.29	
4021 MAIN AVE		Auto Repair					\$ 26.91			4401 MAIN AVE		Manu - Heavy						\$ 12.78 C
501 38 ST S	-,,	Auto Repair	1974			\$ 115.05		\$ 54.27		340 40 STN		Manu - Light						\$ 54.54 S
402 40 ST S		Auto Repair	1997			\$ 101.35		\$ 76.90		501 42 STN		Manu - Light						\$ 71.02 S
3302 36 STS		Auto Repair	2001			\$ 133.28	\$ 89.56			3931 37 AVE S		Manu - Light						\$ 34.87 S
3401 38 ST S		Auto Repair	2006	41,002	\$ 5.50	\$ 116.41	\$ 77.19	\$ 66.09	S	2200 MAIN AVE		Manu - Light				\$ 38.57	\$ 30.33	\$ 28.81 C
222 40 ST S	\$ 6,379,800	Auto Repair	2008	51,036	\$ 5.25	\$ 125.01	\$ 98.71	\$ 91.24	C	1302 39 STN	\$ 3,791,300	Manu - Light	1976	67,593	\$1.50	\$ 56.09	\$ 50.76	\$ 45.10 S
3525 38 ST S	\$ 6,800,000	Auto Repair	2006	55,276	\$ 5.00	\$ 123.02	\$ 76.67	\$ 66.91	C	4014 15 AVE N	\$ 2,855,900	Manu - Light	1976	40,936	\$1.50	\$ 69.76	\$ 64.54	\$ 46.18 S
4243 19 AVE S		Charitable	1996			\$ 90.08	\$ 60.69	\$ 56.91		1405 43 STN		Manu - Light						\$ 41.68 S
400 1 AVE S		Health Club	1962					\$ 95.00		101 42 STS		Manu - Light						\$ 53.66 S
2960 SETER PKWY S		Health Club	2010		\$ 10.00	\$ 196.50	\$ 167.30	\$ 163.00		501 UNIVERSITY DR N		Manu - Light						\$ 27.97 C
4101 17 AVE S	\$ 5,798,900		1983	53,326	\$ 9.00 \$ 7.50	\$ 108.74	\$ 68.16	\$ 63.37	-	4601 16 AVE N		Manu - Light						\$ 87.66 C
3100 13 AVE S 112 UNIVERSITY DR N	\$ 6,673,900 \$ 2,888,000		1984		\$ 7.50 \$ 7.00	\$ 99.29 \$ 41.81	\$ 85.32 \$ 33.29	\$ 82.71 \$ 32.02		4245 MAIN AVE 2800 7 AVE N		Manu - Light Manu - Light						\$ 23.00 C \$ 39.95 S
4025 9 AVE S	\$ 3,891,000		1984		\$ 6.50	\$ 92.12	\$ 73.53	\$ 68.26		3300 7 AVE N		Manu - Light						\$ 30.01 S
4310 17 AVE S	\$ 10,746,900		1993		\$ 9.00	\$ 146.32		\$ 88.18		3551 7 AVE N		Manu - Light						
3223 32 AVE S	\$ 6,154,500		1999		\$ 7.00		\$ 110.07			3611 38 STS		Manu - Light						
1750 NDSU RESEARCH PARK DR N	\$ 6,067,700		2000				\$ 121.67			4502 15 AVE N		Manu - Light						
4000 GREAT PLAINS DR S	\$ 14,375,000		2000				\$ 125.41			1909 GREAT NORTHERN DR N								
4340 18 AVE S	\$ 6,985,000		1995				\$ 103.23			4101 19 AVE N		Manu - Light						
1900 44 STS	\$ 8,003,000		2004	46,596			\$ 146.97			3949 37 AVE S	\$ 2,057,700							\$ 15.30 S
3350 38 AVE S	\$ 5,172,900		2003	41,686			\$ 94.37			1320 5 AVE N	\$ 1,387,000							\$ 24.87 C
1810 NDSU RESEARCH CIR N	\$ 5,637,600	Office	2008	42,157	\$ 3.50	\$ 133.73	\$ 124.52	\$ 122.40	C	4285 MAIN AVE	\$ 1,266,900	Warehouse	1981	40,585	\$4.25	\$ 31.22	\$ 25.23	\$ 22.86 S
4150 40 AVE S	\$ 7,583,700	Office	2005	52,654	\$ 7.50	\$ 144.03	\$ 130.26	\$ 126.86	C	1425 47 STN	\$ 4,605,900	Warehouse	2005	61,919	\$1.50	\$ 74.39	\$ 65.89	\$ 62.17 S
4850 32 AVE S	\$ 7,610,200	Office	2012	55,790	\$ 10.00	\$ 136.41	\$ 104.20	\$ 100.47	D	1001 25 STN	\$ 1,900,600	Whse / Office	1973	49,000	\$1.59	\$ 38.79	\$ 35.16	\$ 26.02 S
474 45 STS	\$ 4,687,000			,			\$ 83.29			1358 38 STN		Whse / Office						
1321 19 AVE N	\$ 3,418,100						\$ 57.59			1358 39 STN		Whse / Office						
2525 9 AVE S	\$ 5,992,100						\$ 104.22			3941 15 AVE N		Whse / Office						
4430 13 AVE S	\$ 4,537,000						\$ 63.41			1401 40 STN		Whse / Office						\$ 24.60 S
909 45 ST S	\$ 3,433,000						\$ 51.90			1230 40 STN		Whse / Office						
5100 14 AVE S	\$ 5,968,000 \$ 4,730,000						\$ 79.79			3453 7 AVE N		Whse / Office						
1623 38 STS 1615 38 STS	\$ 4,730,000 \$ 4,579,000						\$ 43.02 \$ 67.32			1449 43 STN 2700 MAIN AVE		Whse / Office Whse / Office						
3902 13 AVE S	\$ 9,868,900						\$ 73.32			1502 1 AVE N		Whse / Office						
360 36 STS	\$ 1,997,500						\$ 35.90			1602 45 STN		Whse / Office						
1600 45 ST S	\$ 7,354,900						\$ 64.48			2001 1 AVE N		Whse / Office						
1801 45 STS	\$ 6,286,000						\$ 103.62			105 25 STN		Whse / Office						
2500 BROADWAY N	\$ 2,393,000					\$ 38.32	\$ 36.16			2601 3 AVE N		Whse / Office						\$ 46.69 S
4101 13 AVE S	\$ 6,134,000		1973				\$ 50.68	\$ 45.84	С	2800 MAIN AVE		Whse / Office					\$ 63.25	\$ 60.87 C
2551 45 STS	\$ 5,302,000		2001				\$ 73.18			845 34 STN		Whse / Office					\$ 52.52	\$ 48.35 S
4950 13 AVE S	\$ 6,075,000	Strip Mall	2004	43,809	\$ 11.00	\$ 138.67	\$ 105.80	\$ 102.86	D	4500 16 AVE N	\$ 3,260,000	Whse / Office	2004	43,790	\$1.75	\$ 74.45	\$ 64.49	\$ 60.11 S
3051 25 STS		Strip Mall				\$ 125.90	\$ 75.20	\$ 65.43		1406 47 STN		Whse / Office						\$ 59.57 S
4265 45 STS		Strip Mall	2005			\$ 128.68	\$ 74.59			1500 47 STN		Whse / Office						\$ 61.54 S
1650 45 STS		Strip Mall			\$ 9.90	\$ 155.71				1530 47 STN		Whse / Office						\$ 59.50 S
2500 BROADWAY N		Supermarket				\$ 53.34				1251 46 STN		Whse / Office						
4101 13 AVE S		Supermarket				\$ 78.49	\$ 36.80	\$ 30.87		1817 GREAT NORTHERN DR N								
3175 25 STS 4151 45 STS		Supermarket Supermarket					\$ 69.61 \$ 67.60			5200 VETERANS BLVD S 100 36 ST S		Whse / Office Whse / Office						
1532 32 AVE S		Supermarket					\$ 58.62			100 36 81 8	\$ 4,781,300	wnse / Office	2015	04,/10	\$4.50	\$ 75.89	\$ 57.41	\$ 52.78 \$
1332 32 11123		Dupermarket																
	Overall Mean						\$ 66.14											
	Overall Median		1994	51,917	\$ 4.50	\$ 81.80	\$ 62.18	\$ 56.00										
		4 · D ·	100-	C1 42:	0 400	6 1055	6 71 50	0. 00.10			Mean	Manu - Heavy						
	Mean	Auto Repair					\$ 71.58				Median	Manu - Light Warehouse						
	Median Mean	Auto Repair Charitable	1998	52,295	\$ 5.25	\$ 115.11	\$ 77.19 \$ 99.64	5 00.91			Mean Median	Warehouse Whse / Office						
		Health Club	1900	66 302	\$ 9.50	\$ 112.34	\$ 85.29	\$ 70.19			Median	wilse / Office	1900	31,204	\$1.73	\$ 33.20	\$ 30.79	3 47.32
	wicufall	Health Club	1990	50,592	y 9.J0	J-115.54	J 05.29	5 79.10										
		Theater																
	Mean	Bank	1994	54,264	\$ 6.75	\$ 127.34	\$ 101.94	\$ 96,64										
	Median	Office	2000	48,357	\$ 7.00	\$ 135.07	\$ 103.71	\$ 94.10										
	Mean	Retail	1989	55,353	\$ 8.06	\$ 97.23	\$ 67.86	\$ 63.95										
	Median	Strip Mall	1993	52,208	\$ 9.45	\$ 94.02	\$ 67.32	\$ 61.18										
		Supermarket																
2121 43 STS	\$ 7,100,000	Datail	2005	66 282	\$ 12.00	\$ 107.12	\$ 51.21	\$ 44.24	C									
2121 43 STS Reviewed 2017	\$ 7,100,000 \$ 7,100,000						\$ 51.21 \$ 51.21											
AC 11C 11 CU 2017	Ψ 7,100,000	actair	2003	00,202	₩ 12.00	\$ 107.12	4 31.21	4 44.24	~									
Requested Value	\$ 5,700,000	Retail	2005	66,282	\$ 11.98	\$ 86.00	\$ 30.17	\$ 30.17	C									
	\$ (1,400,000)																	

The Income Approach to value is considered and recapped in a table on the following page, but was given little weight in the final determination of value due to a number of limiting factors. The most prevalent of these factors being the lack of consummated lease data (rental rates and terms) and sales with related income data to develop a meaningful overall capitalization rate. The recent listing for this property reflects an asking rent of \$10 per square foot with the tenant responsible for all costs of occupancy. Deducted from this are management and major maintenance expenses resulting in a net income per square foot of \$9.25, and assumed a reasonable market rent for this property based on the limited data available.

As local data relating to overall capitalization rates are not available, a built-up method that considers the returns to the mortgage and investor's equity position commonly known as the "Mortgage Equity Technique" and more specifically, (in this case) the "Akerson Format" is utilized. The components for this technique include the anticipated rate of return to the equity

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position, and mortgage components include the number of annual payments, term, interest rate, holding period, loan-to-value ratio, and appreciation or depreciation in value over the mortgage term. The holding period, as incorporated into this analysis, underscores the practice utilized in most commercial mortgages whereby the interest rate (and potentially other conditions) of the mortgage are renegotiated at set intervals over the mortgage amortization period.

The resulting overall capitalization rate developed using this technique ranges from 8.59 and 8.81 percent, which falls in-line with rates for retail use properties as published in a national survey for this region. The indicated value, by the income approach to value, ranges from \$6,962,000 to \$7,139,000 (rounded). The selected value of \$7,100,000 (rounded) results in an implied overall capitalization rate of 8.64 percent using a 70% loan-to-value, 25-year amortization period (term), and 5.65 percent interest rate.

		Mo	ortgage Equ	ity Calculation					
Property:	Former Gander	Mount	ain	Date:	1-1	Feb-17			
Input Data				Akerson	Format	t			
	#1		#2			#1	#2	Asking Price	\$ 4,500,000
Equity Yield (YE)	14.00		15.00%	Loan Ratio x Annual (Mortgage) Constant		4.79%	5.28%	Asking Rent	\$ 10.00 NNN
Payments / Year	1:	2	12	Equity Ratio x Equity Yield Rate	+	4.90%	4.50%		
Term/Amortization (Yrs)	2:		25	Band of Investment Cap Rate	=	9.69%	9.78%		\$ 662,820
Interest Rate (I)	5.50	%	5.75%	Loan Rate (LTV) x P x sff	-	1.10%	0.98%	less Mgmt	\$ (33,141) -5.0%
Projected (Holding) Period (Yrs)		1	7	Basic Cap Rate	=	8.59%	8.81%	less MM	\$ (16,571) \$ (0.25)
Loan-to-Value Ratio (LTV %)	65.00	%	70.00%	+ Depreciation or - Appreciation x sff	+/-	0.00%	0.00%	NOI	\$ 613,109
Depreciation (+) / Appreciation (-)				Overall Capitalization Rate (OAR)	=	8.59%	8.81%	NOI/SF	\$ 9.25
Factors & Const	ants								
There's to consti				Tax Rate	+	0.00%	0.00%		
Sinking Fund Factor (ssf)	0.203	2	0.0904	Loaded OAR	=	8.59%	8.81%		
(Over Holding Period)									
Mortgage Constant over Term (RM)	0.073	7	0.0755	Building Area		66,282			
(Over Term of Mortgage)				Net Lease Rate	\$	9.25			
Mortgage Constant over Holdering Period (RMP)	0.279	1	0.1739						
(Over Holding Period)				Indicated Total Value / sf	\$	107.12			
Percent of Mortgage Paid off (P)	0.083		0.1546	Land Value	\$	3,706,000			
Mortgage Coefficient (C)	0.083	3	0.0885	Indicated Improvement Value / sf	\$	51.21			
(Typically from Ellwood Table)									
Value Indication	ons			Indicated Value by	Income	Approach			
	#1		#2						
Net Operating Income (NOI)	\$ 613,10) (613,100	Net Operating Income (NOI)	s	613,100			
Net Operating mediae (NOI)	9 013,10	υ ψ	013,100	Net Operating meonic (NOI)	,	013,100			
Value Indication (Rnd)	\$ 7,139,000) s	6,962,000	Indicated Value / Implied OAR	\$	7,100,000	8.64%		
	. , . , ,		, , , , , ,			, ,			
Mortgage Amount	\$ 4,640,350) \$	4,873,400	Mortgage Amount / LTV	\$	4,970,000	70.00%		
Equity Amount	\$ 2,498,650) \$	2,088,600	Equity Amount / Mortgage Term	\$	2,130,000	25		
Annual Payment	\$ 341,95		367,906	Annual Payment / Interest Rate	\$	371,603	5.65%		
Cash Flow Excess (Shortage)	\$ 271,150) \$	245,194	Cash Flow Excess (Shortage)	\$	241,497			
1st Yr Equity Cash Dividend	10.85		11.74%	1st Yr Equity Cash Dividend		11.34%			
Debt Service Coverage Ratio	1.79)	1.67	Debt Service Coverage Ratio		1.65			

The 1st year equity cash dividend reflects the rate of return to the equity investment (\$241,497 cash flow divided by \$2,130,000 equity amount). The debt coverage ratio provides an indication of the amount of cash available to cover the debt load (net operating income \$613,100 divided by annual mortgage payment \$371,603).

The property transferred on an apparent "sale-leaseback" (an arrangement where-by the owner sells their property and then immediately leases it back from the buyer as part of the same transaction) in November 2004 at \$8,546,100 including assumed special assessments. Subsequent transfers occurred in April 2009 at \$5,433,100 (with assumed special assessments), November 2013 at \$9,282,300 (with assumed special assessments) with a new lease agreement and amendment in 2015 extending the term through November of 2028 with four, five-year options. The most recent mortgage and UCC filing (November 2013) indicates the value of the property is not to exceed \$9,840,000; this transfer apparently includes the value of personal property or furniture, fixtures, and equipment with no value specified. A transaction occurred in April 2015 between apparent related entities at an undisclosed sale price.

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Subject Property (Looking East)



Subject Property (Looking West)

Addendum D

Commercial Property Data Sheet

Parcel #	01-7340-00100-000	Seg # 1	Address	2121 43 ST S		Asse	essment Year 2	2017
			Land C	haracteristics				
Land Use	С	Seg FF	541.65	Seg Shape	2 Services	3	Traffic	1
Land Type	1	Seg RF	479.6		0	- None - Partial	1 - Lig 2 - Me	
Parcel Zonin	g GC	Seg D1	602.1	2		- All	3 - He	
- 41-001	6 00	Seg D2	623.57					
Land Value	\$3,706,000	Segment SF	308,833		Remove Vacancy		Remove Service	e
Adj Note								
			Parcel	Information				
Building Val	ue \$3,740,000				Total Value	\$7,446,	000	
Remarks								
			Buildi	ng Attributes				
Area (SF) Bu	ıilding	66,282		Building N	ame	2121 43	ST S/ GANDER	MOUNT
# of Floors (S	Stories)	1		Appraiser l	Name	REH		
Building Sha		2		Inspection		10/4/201	.6	
Building Imp	orint (SF)	66,282		Appraisal I		10/7/201	6	
Year Built		2004		Option Cod				
Effective Ag		1		Property Ty	ype	72		
Building Cor		5		Roof Code		6	MAGRED ELDIE	NIC III
Exterior Wal		817 681		LegOwner ExemptAss	anna d		MASTER FUND	NING VIL
Sprinkler Ty Area (SF) Sp		70,424		StateAssess		No No		
rnea (br) bp	THRICIOG			State Assess				
		Pricing				Value Indi		
Cost Pricing			ljustment \$ A	djustment	Total Value / s		\$112.34	
Market Prici	-	1			Improvement		\$56.43	
Income Prici: % Local	ng Osed	2 3			Building Valu Land Value / s		\$49.46 12	
70 Local					İ.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	12	
				cy Information				
	ode %	Class Wall Hei			Code %	Class	Wall Height	Rank
1 319		C 22	2	3				
2	0			4				
	Heating and Air (Eleva			
Туре		% Building		Type	# of Elevators	# of Stops	Rank	
1 61	1	100						
2 3								
J								
				cupancy Inform				
Со	, ,	Finish Type	Rank		Code Area	ı (SF)	Finish Type	Rank
1	0		0	3				
2			A 7 70	4				
D	intion		Addi	tional Items	C		Da ' '	
	ription VING - ASPHALT			Quantity 152300	Cost \$2.00		Depreciation	
	UCK WELL			132300	\$2.00 \$9.00			
	NCRETE PAVING			12000	\$3.00			
	OAD LEADERS			2	\$4,000.0	00		
	CURE STG AREA			4800	\$5.00			
	OVERED STG AREA			2400	\$10.00			
	TRY CANOPY			1774	\$30.00			
8				0	\$0.00			
0				0	\$0.00			
9					\$0.00			