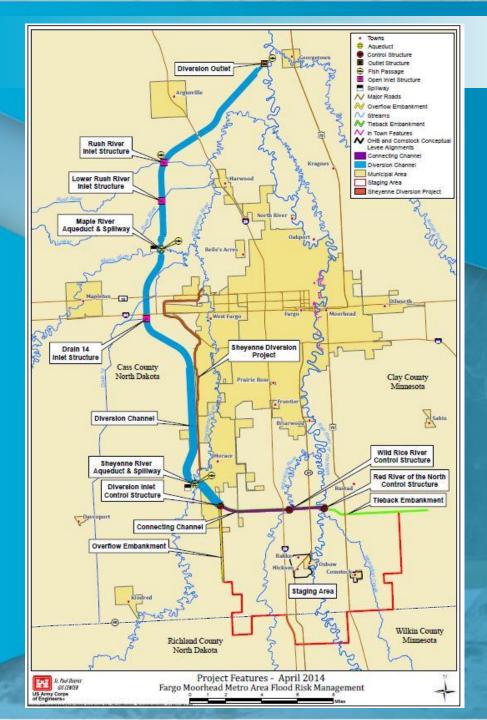
FM Area Diversion Project

P3 Basics

February 25, 2016







PPP Split Delivery Plan

- Diversion Channel and Associated Infrastructure
 - Non-Federal Sponsors (Diversion Authority)
- Southern Embankment and Associated Infrastructure, and Mitigation
 - USACE



P3 – WHAT IS IT?

P3 = PUBLIC PRIVATE PARTNERSHIP

"A contractual agreement between a Public Agency (federal, state, or local) and a private sector entity. Through this agreement, the skills, and assets of each sector (public and private) are shared in delivering a service or facility for the use of the general public. In addition to the sharing of resources, each party shares in the risks and rewards potential in the delivery of the services and/or facility."



HISTORY

Use of P3s in the U.S. predates American Revolutionary War

- 1793: Lancaster Turnpike, toll road built by private sector with public sector oversight and rights of way
- 1825: Erie Canal
- 1868: First Transcontinental Railroad
 - Funded by stock issued by private companies that were chartered by Congress
 - As tracks were completed, federal lands adjacent to tracks were granted to railroads for private development, provided return to investors



P3 vs. Privatization

- "Public Private Partnership" & "Privatization" often used interchangeably, but are not synonymous
- In P3, the Public Sector Partner retains ownership & control over the asset, even when some responsibilities are transferred to Private Sector
- Public Sector retains control over establishment of user rates, operating standards, other requirements
- Degree to which responsibilities are retained or shared is defined in the P3 Agreement
- In Privatization, Public Sector sells some or all of asset to the Private Sector



HOW DOES IT WORK?

DA
Due Diligence



Request for Qualifications (RFQ)



Response by Industry (as many as 5+)



P3 Tech Team Review



Provider Selection

- P3 Tech Review
- P3 Financial Review
- P3 "Value Team" Review



Review RFP Responses



Request for Proposals (RFP) to 3 Bidders



Short List Chosen By DA (likely 3 bidders)



Public Hearing



Approval of Preferred Provider by DA



Financial Close & Commercial Close





Construction Begins



HOW WILL IT BE USED FOR PROJECT?

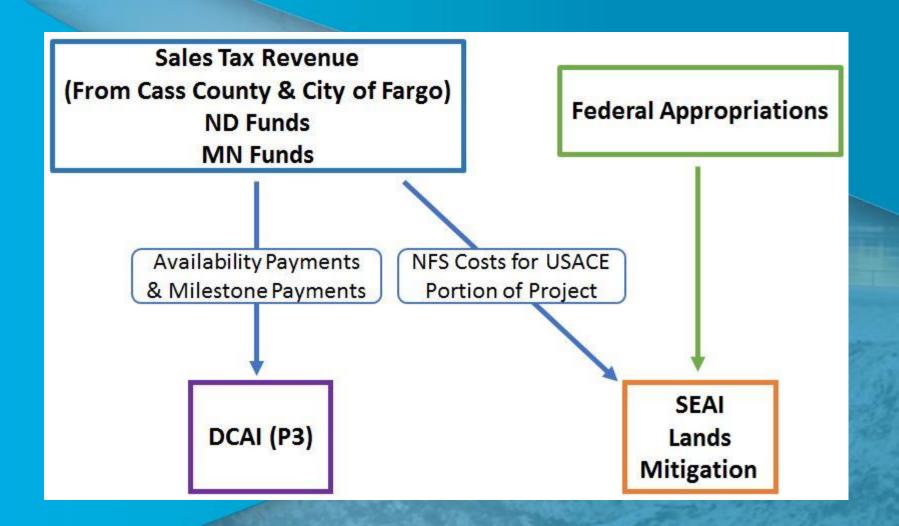
- P3 will only be used for NFS Element (Diversion Channel and Associated Infrastructure, DCAI) (Split-delivery)
- Not used for
 - Land acquisition
 - Tie-back levees
 - Red River Control Structure
 - Wild Rice Inlet and Control Structure

These items will be constructed using traditional bidding and procurement practices.

(NFS= Non-Federal Sponsor, DA)







HOW DO WE PAY FOR IT?

- Milestone Payments
 - Payments to the P3 Developer for achievement of agreed upon construction or progress milestones in the P3 Agreement
- Availability Payments
 - Periodic performance payments to the P3 Developer for the term for the P3 Agreement, for the design, construction, financing, operation, and maintenance of the Project in accordance with the agreed technical requirements





